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**TUESDAY, SEPTEMBER 19, 2017**  
**CITY COUNCIL REVISED AGENDA**  
**6:00 PM**

- I. Call to Order.
- II. Pledge of Allegiance/Invocation (Councilwoman Berz).
- III. Minute Approval.
- IV. Special Presentation.
- V. **Ordinances – Final Reading:**

**PLANNING**

- a. 2017-107 Wise Properties c/o Chris Blevins (R-2 Residential Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 530 North Market Street, more particularly described herein, from R-2 Residential Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone with a cap of three (3) stories or forty (40') feet, subject to certain conditions. (District 2) (Recommended for approval by Planning and Staff)
- b. 2017-100 Dan Bernard Page (R-1 Residential Zone to R-3 Residential Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 3000 Hamill Road, more particularly described herein, from R-1 Residential Zone to R-3 Residential Zone, subject to certain conditions. (District 3) (Recommended for approval by Planning and recommended for denial by Staff)
- c. 2017-097 Kanta Chaudhari (R-1 Residential Zone to C-5 Neighborhood Commercial Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 7418 Igou Gap Road, more particularly described herein, from R-1 Residential Zone to C-5 Neighborhood Commercial Zone, subject to certain conditions. (District 4) (Recommended for approval by Planning and recommended for denial by Staff) (Revised)
- d. An ordinance to amend Chattanooga City Code, Part II, Chapter 8, Aviation, known as the Airport Zoning Ordinance for the City of Chattanooga.

- e. [An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, Article III, Division 5, Aviation Overlay District and cross-reference provision and regulations.](#)

## **PUBLIC WORKS AND TRANSPORTATION**

### **Transportation**

- f. [An ordinance to amend Chattanooga City Code, Part II, Chapter 24, Article X, Section 24-388\(e\), \(f\), and \(g\), relating to Valet Parking.](#)

## **SUSTAINABILITY**

- g. [An ordinance to amend Chattanooga City Code, Part II, Chapter 4, which Chapter is known as “the Chattanooga Air Pollution Control Ordinance” by providing for revised rules for new source review; increased permit fees; revised ambient air quality standards; and certain housekeeping provisions.](#)

## **VI. Ordinances – First Reading:**

### **PLANNING**

- a. [2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(District 4\) \(Recommended for approval by Planning\) \(Deferred from 9/12/17\)](#)

[2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(Staff Version\)](#)

[2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone. \(Applicant Version\)](#)

- b. [An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, Article V, Zoning Regulations, Division 28, A-1 Urban Agricultural Zone to reduce the required minimum lot size and to establish site plan requirements. \(Deferred from 9/12/17\)](#)

## **PUBLIC WORKS AND TRANSPORTATION**

### **Transportation**

- c. [MR-2017-109 Greenlife Properties, James Welborn, Joe Jumper, and Norman Skinner \(Abandonment\). An ordinance closing and abandoning a portion of the 1300 block of Dorchester Road, as detailed on the attached map, and subject to certain conditions. \(District 2\) \(Recommended for approval by Transportation\)](#)
- d. [MR-2017-102 Berry Engineering/Sue Stewart \(Abandonment\). An ordinance closing and abandoning an unnamed forty \(40'\) foot right-of-way off the 2100 block of Jenkins Road, as detailed on the attached map. \(District 4\) \(Recommended for denial by Transportation\)](#)
- e. [MR-2017-111 CCW of Chattanooga/B & B Construction \(Abandonment\). An ordinance closing and abandoning the 2600 block of Ohio Street, as detailed on the attached map. \(District 8\) \(Recommended for denial by Transportation\)](#)
- f. [MR-2017-094 Samuel W. Clemons/John W. Cotten \(Abandonment\). An ordinance closing and abandoning two \(2\) unopened alleys off 2501 East Main Street, as detailed on the attached map, and subject to certain conditions. \(District 9\) \(Recommended for approval by Transportation\)](#)

## VII. **Resolutions:**

### **ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. [A resolution authorizing the Mayor to execute a Deed of Conservation Easement with Frank Douglas Stein, Trustee, in substantially the form attached, for approximately a .33 acre portion of 3650 Faith Road, Tax Parcel No. 128N-C-003, with this conveyance being a section of the Greenway Trail along South Chickamauga Creek, and further authorizing the execution of all documents related to the transaction with closing fees, for an amount not to exceed \\$2,000.00. \(District 5\)](#)
- b. [A resolution authorizing the Administrator for the Department of Economic and Community Development to award HOME Program funds for the purpose of creating affordable housing units to Habitat for Humanity of Greater Chattanooga and to enter into an agreement for use of said funds, in the amount of \\$160,000.00.](#)

**HUMAN RESOURCES**

- c. [A resolution authorizing the appointments of Keith Martin, Michael Glenn, Matthew Scott, Elizabeth Spaulding, Lebron Durham, Kenneth Fairchild, Austin Holland, Dallas Longwith, and Edward Robinson as special police officers \(armed\) for the Hamilton County Parks and Recreation to do special duties as prescribed herein, subject to certain conditions.](#)

**PLANNING**

- d. [A resolution requesting the Chattanooga-Hamilton County Regional Planning Agency to conduct a rezoning study for the removal of the Highland Park-Tennessee Temple Institutional Planned Unit Development.](#)

**PUBLIC WORKS AND TRANSPORTATION**

**Public Works**

- e. [A resolution authorizing the Administrator for the Department of Public Works to enter into an agreement with the Army Corps of Engineers for scope of work relative to a study for streambank erosion repair at Renaissance Park along the Tennessee River, RM464, Contract No. R-16-001, Renaissance Park Riverbank Stabilization Study, authorizing a fifty \(50%\) percent match, for a maximum amount not to exceed \\$100,000.00. \(District 1\)](#)
- f. [A resolution authorizing the Administrator for the Department of Public Works to enter into an agreement with Barge, Waggoner, Sumner and Cannon, Inc. for professional services relative to Contract No. W-16-023-101, Brainerd Golf Course Pump Station Improvements, a Consent Decree supported project, for an amount not to exceed \\$280,700.00. \(District 5\) \(Consent Decree\)](#)
- g. [A resolution authorizing the approval of Change Order No. 1 \(Final\) for Tri-State Roofing Contractors, LLC relative to Contract No. Y-16-003-201, West 12<sup>th</sup> Street YFD Roof Repair, for an increased amount of \\$15,524.54, to release the remaining contingency in the amount of \\$575.46, for a revised contract amount not to exceed \\$176,762.54. \(District 7\)](#)
- h. [A resolution authorizing the approval of Change Order No. 1 \(Final\) for P & C Construction, Inc. relative to Contract No. R-14-010-201, Charles A. Bell Park Project, for an increased amount of \\$50,629.80, for a revised contract amount not to exceed \\$932,277.62. \(District 7\)](#)
- i. [A resolution authorizing the approval of Change Order No. 3 for Burns and McDonnell Engineering Company, Inc. for professional services relative to Contract No. W-12-016-102, CITICO CSTOF and CITICO Pump Station Improvements, for an increased amount of \\$72,980.90, for a revised contract amount not to exceed \\$519,980.70. \(District 8\) \(Consent Decree\)](#)

- j. [A resolution to accept the qualifications for the on-call blanket contract\(s\) for professional surveying services, Contract No. E-17-002-901 from \(1\) Arcadis, US, Inc.; \(2\) ASA Engineers & Consultants, Inc.; \(3\) Civic Engineering and Information Technologies, Inc.; \(4\) Earthworx, LLC; \(5\) the RLS Group, LLC; \(6\) S&ME, Inc.; and \(7\) Vaughn & Melton Consulting Engineers, Inc. based on the surveying categories that each consultant submitted and qualified for, to enter into seven \(7\), one \(1\) year blanket contracts with these professional firms with three \(3\) one \(1\) year renewal options for professional services estimated at \\$300,000.00 total annually for all seven \(7\) professional firms for use by all departments.](#)
- k. [A resolution authorizing the Administrator for the Department of Public Works to enter into an agreement with ADS Environmental Services, a division of ADS, LLC, for provision of flow and rain gauge monitoring services for a term of two \(2\) years with the option to extend the agreement for an additional \(1\) year period, for an amount not to exceed \\$900,000.00 annually.](#)
- l. [A resolution authorizing the waiver of the fee for the 11th Annual “Bark in the Park” event held at Jack Benson Heritage Park on Saturday, October 14, 2017, for the total amount of \\$1,000.00 \(Sponsored by Councilman Ledford\)](#)

#### **Transportation**

- m. [A resolution authorizing the Administrator for the Department of Transportation to enter into an agreement with Alfred Benesch & Company relative to Contract No. T-15-024-101 for professional services associated with Shallowford Road \(Airport Road to Jersey Pike\), in the amount of \\$584,430.00, with a contingency amount of \\$58,443.00, for a total amount of \\$642,873.00. \(District 5\)](#)
- n. [A resolution authorizing the Administrator for the Department of Transportation to renew for the second year Contract No. T-16-003-201 for construction services associated with Citywide right-of-way concrete requirements with Yerbey Concrete Construction for twelve \(12\) months, for an approximate amount of \\$1,468,211.25.](#)

#### **YOUTH AND FAMILY DEVELOPMENT**

- o. [A resolution authorizing the Administrator for the Department of Youth and Family Development to enter into agreements with Chambliss Center for Children, Maurice Kirby, Newton Centers and Child Care Network of Bonny Oaks, and Signal Centers, and First Step Christian Day Care for Early Head Start/Child Care Partnership Services for one hundred fifty \(150\) infants and toddlers during the school year term of 2017-2018, for a total amount of \\$1,514,430.00, as set forth more fully herein, wherein all agreements shall be funded by grant funds for Early Head Start and Head Start Services from the United States Government.](#)

VIII. Purchases.

IX. Other Business.

**Revised Agenda for Tuesday, September 19, 2017**

**Page 6**

- X. Committee Reports.
- XI. Agenda Session for Tuesday, September 26, 2017.
- XII. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.
- XIII. Adjournment.

**TUESDAY, SEPTEMBER 26, 2017**  
**CITY COUNCIL AGENDA**  
**6:00 PM**

1. Call to Order.
2. Pledge of Allegiance/Invocation (Councilman Oglesby).
3. Minute Approval.
4. Special Presentation.
5. **Ordinances – Final Reading:**

**PLANNING**

- a. [2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(District 4\) \(Recommended for approval by Planning\)](#)

[2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(Staff Version\)](#)

[2017-101 Hawkins Commercial Properties, LLC c/o Mark Hawkins \(R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 3401 Jenkins Road, 7703 and 7721 Standifer Gap Road, more particularly described herein, from R-1 Residential Zone and M-2 Light Industrial Zone to C-2 Convenience Commercial Zone. \(Applicant Version\)](#)

- b. [An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, Article V, Zoning Regulations, Division 28, A-1 Urban Agricultural Zone to reduce the required minimum lot size and to establish site plan requirements.](#)

**PUBLIC WORKS AND TRANSPORTATION**

**Transportation**

- c. [MR-2017-109 Greenlife Properties, James Welborn, Joe Jumper, and Norman Skinner \(Abandonment\). An ordinance closing and abandoning a portion of the 1300 block of Dorchester Road, as detailed on the attached map, and subject to certain conditions. \(District 2\) \(Recommended for approval by Transportation\)](#)
- d. [MR-2017-102 Berry Engineering/Sue Stewart \(Abandonment\). An ordinance closing and abandoning an unnamed forty \(40'\) foot right-of-way off the 2100 block of Jenkins Road, as detailed on the attached map. \(District 4\) \(Recommended for denial by Transportation\)](#)
- e. [MR-2017-111 CCW of Chattanooga/B & B Construction \(Abandonment\). An ordinance closing and abandoning the 2600 block of Ohio Street, as detailed on the attached map. \(District 8\) \(Recommended for denial by Transportation\)](#)
- f. [MR-2017-094 Samuel W. Clemons/John W. Cotten \(Abandonment\). An ordinance closing and abandoning two \(2\) unopened alleys off 2501 East Main Street, as detailed on the attached map, and subject to certain conditions. \(District 9\) \(Recommended for approval by Transportation\)](#)

6. **Ordinances – First Reading:**

**FINANCE**

- a. [An ordinance to amend Chattanooga City Code, Part II, Chapter 12 to adopt electronic citation regulations and fees.](#)

**PLANNING**

- b. [2017-106 Henry Apartment, LLC \(R-1 Residential Zone and C-2 Convenience Commercial Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 341 Stringer Street, more particularly described herein, from R-1 Residential Zone and C-2 Convenience Commercial Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone with a cap of three \(3\) stories or forty \(40'\) feet, subject to certain conditions. \(District 1\) \(Recommended for approval by Planning and Staff. \(Deferred from 9/12/17\)](#)

[2017-106 Henry Apartment, LLC \(R-1 Residential Zone and C-2 Convenience Commercial Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 341 Stringer Street, more particularly described herein, from R-1 Residential Zone and C-2 Convenience Commercial Zone to E-CX-3 Urban Edge Commercial Mixed Use Zone with a cap of three \(3\) stories or forty \(40'\) feet. \(Applicant Version\)](#)



- c. [An ordinance to amend Ordinance No. 13071 to incorporate certain properties, more particularly described below, into the Downtown Form Based Code Area boundary. \(Deferred from 9/12/17\)](#)
- d. [An ordinance to amend the Downtown Context Map within the Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, Article XVI, Downtown Form Based Code, Section 38-693\(2\), to add certain properties, more particularly described below, into the Urban Edge Context Area. \(Deferred from 9/12/17\)](#)
- e. [An ordinance to amend Chattanooga City Code, Part II, Chapter 5, Section 5-110, relating to distilleries.](#)

7. **Resolutions:**

**ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. [A resolution authorizing the Mayor to enter into a Lease Agreement, in substantially the form attached, with Dew Edney, LLC for office space in Suite 300 of the Edney Building, 1100 Market Street, for a term of four \(4\) years, for the occupancy of approximately 7,790 square feet of space by the Department of Information Technology. \(District 8\) \(Deferred from 8/29/17\)](#)
- b. [A resolution authorizing the Mayor to enter into a Berthing Agreement, in substantially the form attached, for a term of four \(4\) years, with the Tennessee Aquarium for berthing of the River Gorge Explorer. \(District 7\)](#)

**HUMAN RESOURCES**

- c. [A resolution authorizing the appointment of Randall Gardenhire, Jr., as a special police officer \(unarmed\) for the Department of Economic and Community Development-Land Development Office, to do special duty as prescribed herein, subject to certain conditions.](#)
- d. [A resolution authorizing the Director of Human Resources to enter into an agreement with Marathon Health, Inc. to provide onsite medical and wellness services to City employees, retirees, and dependents for a one \(1\) year term with two \(2\) additional one \(1\) year renewal options, upon mutual agreement, wherein the first year cost will be \\$2,303,248.00, with an annual renewal increase of three \(3%\) percent.](#)

**PUBLIC WORKS AND TRANSPORTATION**

**Public Works**

- e. [A resolution authorizing the approval of Change Order No. 1 for Barge, Waggoner, Sumner, and Cannon, Inc. for professional services relative to Contract No. W-09-013-102, Collegedale Sewer Basin Pump Station Improvements, for a decreased amount of \\$536,217.04, for a revised contract amount not to exceed \\$430,882.96. \(District 4\)](#)
  
- f. [A resolution approving the donation of wood from the Urban Forestry Division to a non-profit center for the use of teaching students the fine art of wood carving.](#)

**Transportation**

- g. [A resolution authorizing the Administrator for the Department of Transportation to enter into a Partnership Agreement with Hillocks Farm Land Company, LLC for Hillocks Farm Street Lighting, Project No. T-17-002-805, located at 6300 Highway 153 and to accept a contribution of \\$59,528.56 towards the cost of installation of seventeen \(17\) street light poles and luminaires. \(District 1\)](#)
- 8. Purchases.
  - 9. Other Business.
  - 10. Committee Reports.
  - 11. Agenda Session for Tuesday, October 3, 2017.
  - 12. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.
  - 13. Adjournment.

Proposed City Council Purchases 9-19-17

DEPARTMENT REQUISITION NO.	ITEM DESCRIPTION	BIDS REQUESTED	BIDS RETURNED	LOWEST/BEST BIDDER	COST	FUND NAME	NOTES
PO531099 Information Technology	Blanket Contract Renewal for Oracle Software and Support	-	-	Mythics Inc. 1439 N. Great Neck Rd., Ste. 201 Virginia Beach, VA 23454	Estimated \$300,000 Annually	General Fund	Blanket Contract Renewal of PO531099 for Oracle Software and Support. This renewal is the third contract renewal option for twelve months through November 10th, 2018, with one renewal option remaining. This contract utilizes the State of Tennessee SWC 3027 # 44290. TCA 6-56-304-2 allows for this single source purchase exempted from usual advertising and bidding requirements.
R158608 Public Works	New Blanket Contract for Redi-Rock Concrete Blocks	6	1	Bradley Tank & Pipe, LLC P.O. Box 3146 Cleveland, TN 37320	Estimated \$27,000 Annually	General Fund	New Blanket Contract for Redi-Rock Concrete Blocks. The new contract will be a period of twelve (12) months with two (2) renewal options. There were 6 direct bid solicitations and we received 1 response in the publically advertised bid proceedings. City Ordinance 10913 allowed the award of the contract to Bradley Tank & Pipe, LLC based upon receipt of only "one" bid after the requirement has been rebid.
PO528980 Information Technology	Blanket Contract Renewal for Computer Technology, Equipment and Supplies	-	-	CDW Government, Inc. 230 N Milwaukee Ave. Vernon Hills, IL 60061	Estimated \$4,400,000 Annually	General Fund	Blanket Contract Renewal of PO528980 for Computer Technology, Equipment and Supplies. This renewal is the third contract renewal option for twelve months through December 1st, 2018, with one renewal option remaining. This contract utilizes the National Joint Powers Alliance Contract # 100614. TCA 6-56-304-2 allows for this single source purchase exempted from usual advertising and bidding requirements.
R158902 Information Technology	New Three Month Blanket Contract for Moccasin Bend Wastewater Treatment Plant IT Network Refresh Project	-	-	Pomeroy IT Solutions 1020 Petersburg Road Hebron, KY 41048	Estimated \$200,000	General Fund	Three Month Blanket Contract for Moccasin Bend Wastewater Treatment Plant IT Network Refresh Project reconfiguration and installation of new Cisco switches in eleven buildings. This contract utilizes the State of Tennessee SWC 385 # 34842. This contract is valid thru December 31st, 2017 with no remaining renewals. TCA 6-56-304-2 allows for this single source purchase exempted from usual advertising and bidding requirements.
R153572 Public Works	New Blanket Contract for Security Guard Services	9	3	SEI, Inc. 6400 Lee Highway, Suite 108 Chattanooga, TN 37421	Estimated \$100,000 Annually	General Fund	New Blanket Contract for Security Guard Services. The new contract will be a period of twelve (12) months with two (2) renewal options. There were 9 direct bid solicitations and we received 3 responses in the publically advertised bid proceedings. SEI, Inc. was the lowest and best bid meeting specifications.

<p>PO542339 &amp; PO542340 Facilities Management Public Works</p>	<p>Increase of Authorized Expenditure on Blanket Contract for Lock &amp; Key Services</p>	<p>-</p>	<p>-</p>	<p>Ace Lock &amp; Key Service 4412 Dodds Avenue Chattanooga, TN 37407</p>	<p>New Total Estimated \$105,000 Annually</p>	<p>General Fund</p>	<p>Increase of \$50,000 to Blanket PO542339 &amp; PO542340 for Lock &amp; Key Services. This change order is necessary due to adding new security at the Family Justice Center &amp; service of existing locks at Youth &amp; Family Development and Moccasin Bend Waste Water Division.</p>
<p>R158540 Finance &amp; Administration</p>	<p>New Blanket Contract for Tax Bill Printing</p>	<p>39</p>	<p>3</p>	<p>Allison Payment Systems LLC. 2200 Production Drive Indianapolis, Indiana 46241</p>	<p>Estimated 85,000 Annually including postage reimbursement \$75,000</p>	<p>General Fund</p>	<p>New Blanket Contract for Tax Bill Printing, Folding, Stuffing, and Mailing of Tax Bills/Related Notices. The new contract will be a period of twelve (12) months with two (2) renewal options. There were 39 direct bid solicitations and we received 3 responses in the publically advertised bid proceedings. Allison Payment Systems LLC. was the best bid meeting specifications.</p>



# City of Chattanooga

Mayor Andy Berke

September 7, 2017

Mr. Brent Messer  
Chief Information Officer  
Information Technology Department  
100 East 11<sup>th</sup> Street, 4<sup>th</sup> Floor  
Chattanooga, TN 37402

Subject: Renewal of Blanket Contract 531099 – Oracle Software and Support – Information Technology Department

Dear Mr. Messer:

Council approval is recommended to renew Blanket Contract 531099 for Oracle Software and Support with Mythics, Inc. for the Information Technology Department.

This contract utilizes the State of Tennessee SWC 3027, Contract # 44290. The City of Chattanooga is renewing the third (3rd) contract renewal option for twelve (12) months through November 10, 2018, with one (1) renewal option remaining. The estimated annual expenditure for this contract is \$300,000.00. A copy of the contract is enclosed for your review.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding requirements.

I recommend renewing Blanket PO 531099 for Oracle Software and Support to Mythics, Inc.

Mythics Inc.  
1439 N. Great Neck Rd., Ste. 201  
Virginia Beach, VA 23454

Respectfully yours,

Bonnie Woodward  
Director of Purchasing

BW/si  
Attachments

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 304089  Mythics, Inc 1439 N. Great Neck Road Virginia Beach, VA 23454
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PO Date: 05-MAR-15 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 531099</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
Requisition / Bid No.: 110162 / 303666 Ordering Dept.: Information Technology Buyer: Sharon Lea Phone No.: 423-643-7235 Fax No.: 423-643-7244 Email: Lea_Sharon@chattanooga.gov  Items Being Purchased: Oracle Software & Support  This Contract will be from Mythics, Inc., utilizing the State of TN SWC 3027 Contract No. 44290  Start Date: 11/28/14 End Date: 11/27/15 Four (4) Additional One (1) Year Extensions Available Upon Mutual Consent ***** ***All City of Chattanooga Contract Renewals Shall be Co-Termed to End on October 10th of each Year (Per IT Department)*** All Quotes Should be Renewed by 10/10 of Each Year *****  Vendor Info: Mythics, Inc. 1439 N Great Nech Rd., Ste. 201 Virginia Beach, VA 23454  Contract Team: Jared Barnes - Support Solutions Email: jbarnes@mythics.com Office: 757-416-6539 Mobile: 757-617-2958 Fax: 757-965-9486  Randy Stageberg - Support Solutions Email: rstageberg@mythics.com Office: 757-963-5493 Mobile: 757-416-2719 Fax: 757-965-9486  Mark Scura Email: mscura@mythics.com Office: 757-963-5493 Mobile: 757-416-2719 Fax: 757-965-9486  Approved by City Council on March 3, 3015 *****					

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.





# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 304089
	Mythics, Inc 1439 N. Great Neck Road Virginia Beach, VA 23454

PO Date: 05-MAR-15 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number</b> <b>531099</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	Oracle Support Renewal for CSI 18524249	0.00	Dollar	\$ 1.0000	\$ 0.00
2	Oracle Support Renewal for CSI 15362533	0.00	Dollar	\$ 1.0000	\$ 0.00
3	Oracle Support Renewal for CSI 671706	0.00	Dollar	\$ 1.0000	\$ 0.00
4	Oracle Support Renewal for CSI 19093198	0.00	Dollar	\$ 1.0000	\$ 0.00
5	Oracle Support Renewal for CSI 14456700	0.00	Dollar	\$ 1.0000	\$ 0.00
6	Oracle Support Renewal for CSI 15175963	0.00	Dollar	\$ 1.0000	\$ 0.00
7	Oracle Support Renewal for CSI 18674000	0.00	Dollar	\$ 1.0000	\$ 0.00

**TOTAL: \$ .00**

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.



**STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES  
CENTRAL PROCUREMENT OFFICE**

**Statewide Multi-Year Contract Issued to:**

Mythics Inc  
1439 N Great Neck Rd Ste 201  
Virginia Beach, VA 23454

Vendor ID: 0000183378

**Contract Number: 0000000000000000000044290**

Title: SWC 3027, Oracle Software

Start Date : November 28, 2014 End Date: November 27, 2017

Is this contract available to local government agencies in addition to State agencies?: Yes

**Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500**

The purpose of this Invitation to Bid is to establish a source or sources of supply for all state agencies, local governmental agencies within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education chartered in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401). Purchases by local governmental agencies, private institutions of higher education, and authorized corporations are optional with those agencies, private institutions of higher education, and corporations and offers to sell to local governmental agencies are optional with the bidder.

**Contract Contact Information:**

State of Tennessee  
Department of General Services, Central Procurement Office  
Contract Administrator: Bryant Brantley  
3rd Floor, William R Snodgrass, Tennessee Tower  
312 Rosa L. Parks Avenue  
Nashville, TN 37243-1102  
Phone: 615-253-4870  
Fax: 615-741-0684  
Email: Bryant.e.brantley@tn.gov

Line Information

**Line 1**

Item ID:

*Minimum Percentage Discount Off List Price (Production & Non-Production Licenses) \$250,000.00 and under, All Attached Catalogs, 30% Discount*

Unit of Measure: EA

Unit Price: \$ 0

**Line 2**

Item ID:

*Minimum Percentage Discount Off List Price (Production & Non-Production Licenses) \$250,000.01 to \$500,000.00, All Attached Catalogs, 35% Discount*

Unit of Measure: EA

Unit Price: \$ 0

**Line 3**

Item ID:

*Maximum Annual Support Rate Year One (1) (based on a percentage of discounted license cost), 22% Max Rate*

Unit of Measure: EA

Unit Price: \$ 0

**Line 4**

Item ID:

*Maximum Year over Year Support Rate Change Year Two (2) Through Year Five (5), Software Purchased Prior to Contract Start Date, 3% Increase*

Unit of Measure: EA

Unit Price: \$ 0

**Line 5**

Item ID:

*Maximum Year over Year Support Rate Change Year Two (2) Through Year Five (5), Software Purchased After Contract Start Date, 2% Increase*

Unit of Measure: EA

Unit Price: \$ 0

**Line 6**

Item ID:

*Oracle (Oracle University) Training / Education, 18.25% Discount off list*

Unit of Measure: EA

Unit Price: \$ 0

**Line 7**

Item ID:

*Minimum Percentage Discount Off List Price (Production & Non-Production Licenses) more than \$500,000.01, All Attached Catalogs, 35% Discount, Contact Contract Administrator to Negotiate Further Discount*

Unit of Measure: EA

Unit Price: \$ 0

**Line 8**

Item ID: 1000167645

*Installation/Implementation Services, Mythics, Per Hour*

Unit of Measure: HR

Vendor Item/Part #: MYTH-1100  
Unit Price: \$ 140

**Line 9**

Item ID: 1000172387  
*Oracle Database Enterprise Edition, Perpetual(1)*  
Unit of Measure: EA  
Vendor Item/Part #: ODEE-P1  
Unit Price: \$ 9500

**Line 10**

Item ID: 1000172388  
*Oracle Database Enterprise Edition Software Update Licensing and Support, 1 year(1)*  
Unit of Measure: EA  
Vendor Item/Part #: ODEE-SW1  
Unit Price: \$ 2090

**Line 11**

Item ID: 1000172389  
*Oracle Partitioning, Perpetual(1)*  
Unit of Measure: EA  
Vendor Item/Part #: OP-P1  
Unit Price: \$ 2300

**Line 12**

Item ID: 1000172390  
*Oracle Partitioning Software Update Licensing and Support, 1 year(1)*  
Unit of Measure: EA  
Vendor Item/Part #: OP-SW-P1  
Unit Price: \$ 506

**Line 13**

Item ID: 1000172391  
*Oracle Diagnostics Pack, Perpetual(1)*  
Unit of Measure: EA  
Vendor Item/Part #: ODP-P1  
Unit Price: \$ 1500

**Line 14**

Item ID: 1000172392  
*Oracle Diagnostics Pack, Software Update Licensing and Support, 1 year(1)*  
Unit of Measure: EA  
Vendor Item/Part #: ODP-SW-U1  
Unit Price: \$ 330

**Line 15**

Item ID: 1000172393  
*Oracle Tuning Pack, Perpetual(1)*  
Unit of Measure: EA  
Vendor Item/Part #: OTP-P1  
Unit Price: \$ 1000

**Line 16**

Item ID: 1000172394  
*Oracle Tuning Pack, Software Update Licensing and Support, 1 year(1)*

Unit of Measure: EA  
Vendor Item/Part #: OTP-SW1  
Unit Price: \$ 220

APPROVED: Michael F. Perry ew  
CHIEF PROCUREMENT OFFICER

Digitally signed by Michael F. Perry ew  
DN: cn=Michael F. Perry ew, o=ou,  
email=Blane.Williams@tn.gov, c=US  
Date: 2016.10.17 11:43:11 -0500

BY: Bryant Brantley  
PURCHASING AGENT

Digitally signed by Bryant Brantley  
DN: cn=Bryant Brantley, o=ou,  
email=bryant.brantley@tn.gov,  
c=US  
Date: 2016.10.17 08:32:21 -0500

10/17/2016  
DATE



# City of Chattanooga

Mayor Andy Berke

September 11, 2017

Mr. Justin Holland  
Administrator  
Public Works Department  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

**Subject: 158608/304853 – Redi-Rock Concrete Blocks – Public Works/City Wide Services**

Dear Mr. Holland:

Council approval is recommended to issue an annual blanket contract. The proposed contract will cover Redi-Rock Concrete Blocks for use by Public Works, City Wide Services Division. The contract term will be for twelve (12) months with the option to renew for two (2) additional twelve (12) month period. The estimated annual expenditure under this contract is \$27,000.00.

The invitation to bid was sent to six (6) vendors as well as formally advertised. Only one (1) response was received. The invitation reissue still produced the only bid response as shown below. A copy of the actual bid is attached for your review.

**Bidder**  
**Bradley Tank & Pipe, LLC**

September 11, 2017

Page 2

**Subject: 158608/304853 – Redi-Rock Concrete Blocks – Public Works/City Wide Services**

**I recommend awarding this contract to Bradley Tank & Pipe, LLC the only bidder. The prices offered appear to be fair and reasonable and the bid meets specifications for the City Of Chattanooga. City Ordinance 10913 permits the award of a contract based upon receipt of only “one” bid after the requirement has been re-bid.**

**Respectfully yours,**



**Bonnie Woodward  
Director of Purchasing**

**BW/dp**

**Attachment**

**Vendor Information:  
Bradley Tank & Pipe, LLC  
P. O. Box 3146  
Cleveland, TN 37320**

# BID SOLICITATION



**City of Chattanooga**  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

**BID OPENING DATE AND TIME:**  
 31-AUG-17 at 2:00 PM

**BID NUMBER: 304853**

---

**BUYER:**  
**PHONE #: (423) 643-7230**  
**DELIVERY REQUIRED:**

SEALED BIDS

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

**V**  
**E** RFQ  
**N**  
**D**  
**O**  
**R**

**M** City of Chattanooga  
**A** 101 East 11th Street, Suite G13  
**I** Chattanooga, TN 37402  
**L**  
**T**  
**O**

Item	Class-Item	Quantity	Unit	Unit Price	Total
Requisition No.: 158608 Ordering Dept.: Public Works/City Wide Services Buyer: Dedra Partridge Phone No.: (423) 643-7237  Items Being Purchased: Redi-Rock Concrete Blocks  ATTACHMENTS: Iran. Divestment Act Affirmative Action Plan Requirements For Insurance Coverage City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/general-services/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/general-services/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy  This Shall Be A Twelve (12) Month Blanket Contract To Supply Redi-Rock Blocks. The Contract Term May Be Renewed For Two (2) Additional Twelve (12) Month Term Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.  QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFETIME OF THE CONTRACT.  *** BID MUST BE RECEIVED NO LATER THAN *** *** 2:00 PM EST ON August 31, 2017 ***					

**NOTE:**  
 ALL BIDS MUST BE SIGNED  
 All bids received are subject to the terms and conditions contained herein and as listed in the above referenced website. The undersigned Bidder acknowledges having received, reviewed, and agrees to be bound to these terms and conditions, unless specific written exceptions are otherwise slated.

Any manufacturer's names, trade names, brand names, or catalog numbers used in the specifications are for the purpose of describing and establishing general quality levels. Such references are not intended to be restrictive. Bids will be considered for any brand which meets or exceeds the quality of the specifications listed for any item.

The City of Chattanooga reserves the right to reject any and/or all bids, waive any informalities in the bids received, and to accept any bid which in its opinion may be for the best interest of the city.

The City of Chattanooga will be non-discriminatory in the purchase of all goods and services on the basis of race, color, or national origin

\*\*\*\* NOTE \*\*\*\*  
 PLEASE PROVIDE US WITH THE FOLLOWING INFORMATION:  
 Company Name Bradley Tank & Pipe, LLC



# BID SOLICITATION



City of Chattanooga  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

<b>BID OPENING DATE AND TIME:</b> 31-AUG-17 at 2:00 PM  <b>BID NUMBER:</b> 304853
<b>BUYER:</b> PHONE #: (423) 643-7230 <b>DELIVERY REQUIRED:</b>

**SEALED BIDS**

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

V E N D O R	RFQ
----------------------------	-----

M A I L I N G	City of Chattanooga 101 East 11th Street, Suite G13 Chattanooga, TN 37402
---------------------------------	---

Item	Class-Item	Quantity	Unit	Unit Price	Total
Address <u>PO Box 3146</u> <u>Cleveland, TN 37320</u> Phone/Toll-Free No. <u>423-479-4482</u> Fax No. <u>423-476-4527</u> eMail Address <u>rbutler@bradleytankandpipe.com</u> Contact Person's Name <u>Richard Butler</u> Estimated Delivery <u>2 weeks</u> Minority-Owned Business <input type="checkbox"/> Small Business <input checked="" type="checkbox"/> Veteran <input type="checkbox"/> Minority Woman-Owned Business <input type="checkbox"/> Disabled Veteran <input type="checkbox"/> Woman-Owned Business <input type="checkbox"/> **** ALL ITEMS MUST BE QUOTED F.O.B. DESTINATION ****					

NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS

The City is Exempt from all Federal and State Tax.  
 Bids will be received at the above mentioned address.

TERMS OF PAYMENT: Net 10<sup>th</sup>  
 TELEPHONE NUMBER: 423-479-4482

ALL BIDS MUST BE SIGNED -- The undersigned offers the above quoted prices under the conditions contained herein.

COMPANY: Bradley Tank & Pipe, LLC  
 SIGNATURE: [Signature]  
 NAME AND TITLE: Richard Butler, Manager

# BID SOLICITATION



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

**BID OPENING DATE AND TIME:**

31-AUG-17 at 2:00 PM

**BID NUMBER:** 304853

**BUYER:**

**PHONE #:** (423) 643-7230

**DELIVERY REQUIRED:**

**SEALED BIDS**

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

V  
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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
1	Redi Rock, 41" Middle Block	75	Each	<u>105</u>	<u>7,875</u>
2	Redi Rock, 41" Bottom Block	75	Each	<u>105</u>	<u>7,875</u>
3	Redi Rock, Free Stand Middle Corner	25	Each	<u>95</u>	<u>2,375</u>
4	Redi Rock, End Block Middle	25	Each	<u>N/A</u>	<u>N/A</u>
5	Redi Rock, 1/2 Free Stand Middle Corner	25	Each	<u>55</u>	<u>1,375</u>
6	Redi Rock, Free Stand Middle Corner	25	Each	<u>95</u>	<u>2,375</u>
7	Redi Rock, Free Stand Top Corner	25	Each	<u>95</u>	<u>2,375</u>
8	Redi Rock, Top Block	25	Each	<u>95</u>	<u>2,375</u>

NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS

ALL BIDS MUST BE SIGNED - The undersigned offers the above quoted prices under the conditions contained herein

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TERMS OF PAYMENT: Net 10<sup>th</sup>

TELEPHONE NUMBER: 423-479-4482

COMPANY: Bradley Tank Pipe, LLC

SIGNATURE: [Signature]

NAME AND TITLE: Richard Butler, Manager



# City of Chattanooga

Mayor Andy Berke

September 12, 2017

Mr. Brent Messer  
Chief Information Officer  
Information Technology Department  
100 East 11<sup>th</sup> Street, 4<sup>th</sup> Floor  
Chattanooga, TN 37402

Subject: PO 528980 / Req. 102743 - Renewal of Blanket Contract – Computer Technology,  
Equipment, and Supplies – Information Technology Department

Dear Mr. Messer:

Council approval is recommended to renew Blanket Contract 528980. This contract with CDW Government, Inc. provides computer technology, equipment, and supplies to Citywide Departments, as facilitated by the IT Department. The City of Chattanooga is renewing the third (3rd) contract renewal option for twelve (12) months through December 1, 2018, with one (1) renewal option remaining. The estimated annual Citywide expenditure for this contract is \$4,400,000.00.

I recommend renewing Blanket PO 528980 for computer technology, equipment, and supplies to CDW-G.

This contract utilizes the National Joint Powers Alliance Contract # 100614. A copy of the contract is attached for your review.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding requirements.

CDW Government, Inc.  
230 N Milwaukee Ave.  
Vernon Hills, IL 60061

Respectfully yours,

Bonnie Woodward  
Director of Purchasing

BW/sl  
Attachments

# Purchase Order BLANKET



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: 735492 Vendor Alternate ID: 8859  CDW Government Inc 230 N Milwaukee Ave Vernon Hills, IL 60061	PO Date: 08-OCT-14 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	Purchase Order Number <b>528980</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
<b>S H I P T O</b>		<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402

Requestor	Requisition Number	Bid Number						
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 10%;">Line Nbr</th> <th style="width: 40%;">Item ID - Item Description</th> <th style="width: 10%;">Quantity</th> <th style="width: 10%;">Unit</th> <th style="width: 10%;">Unit Price</th> <th style="width: 10%;">Total</th> </tr> </thead> </table> <p>Requisition / Bid No.: 102743 / 303556                      Ordering Dept.: Information Technology                      Buyer: Sharon Lea                      Phone No.: 423-643-7235                      Fax No.: 423-643-7244                      Email: Lea_Sharon@chattanooga.gov</p> <p>Items Being Purchased: Technology Solutions with Related Equipment and Accessories</p> <p>This Contract will be from CDW-G, utilizing the National Joint Powers Alliance (NJPA)                      Contract No. 111309-CDW</p> <p><b>CONTRACT TERM:</b>                      ***Vendor and NJPA have entered into 1) an Acceptance of Bid and IFB Award #111309-CDW and 2) and Operating Agreement with an effective date of November 23, 2009, a maturity date of November 23, 2013, and which are subject to annual renewals at the option of both parties***</p> <p><b>ONLINE CATALOG &amp; PRICING:</b>  <a href="http://www.cdwg.com/shop/contracts/contractexplorer.aspx?ContractCode=4345">http://www.cdwg.com/shop/contracts/contractexplorer.aspx?ContractCode=4345</a></p> <p>Contract Team: Griffin Curcio (Account Manager)                      grifcur@cdwg.com                      Phone: 877-635-6656</p> <p>Mark Ellis                      Email: markeli@cdwg.com                      Phone: (732) 982-0390 Ext. 30390                      Fax: (732) 380-6390</p> <p>Approved by City Council on September 30, 2014</p> <div style="text-align: center; margin-top: 20px;"> <p style="margin: 0 auto;">5/26/17</p> </div>	Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total		
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total			

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# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

V E N D O R	Vendor Number: 735492 Vendor Alternate ID: 8859  CDW Government Inc 230 N Milwaukee Ave Vernon Hills, IL 60061
----------------------------	---

PO Date: 08-OCT-14 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	Purchase Order Number <h2 style="text-align: center;">528980</h2> INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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S H I P T O	
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I N V O I C E	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
---------------------------------	--

Requestor		Requisition Number		Bid Number	
<b>Line Nbr</b>	<b>Item ID - Item Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Price</b>	<b>Total</b>
*****	THIS IS A REVISION TO A PRIOR ORDER *****				
Original Contract Re-Bid and Awarded to CDW-G This Contract will be from CDW-G, utilizing the National Joint Powers Alliance (NJPA) Contract No. 100614-CDW  Items Being Purchased: Technology, Security, and Communications Solutions  CONTRACT TERM: ***Vendor and NJPA have entered into 1) an Acceptance of Bid and IFB Award #100614-CDW and 2) and Operating Agreement with an effective date of December 1, 2014, a maturity date of November 18, 2018, and which are subject to annual renewals at the option of both parties***  Contract Team: Griffin Curcio (Account Manager) grifcur@cdwg.com Phone: 877-635-6656  Mark Ellis Email: markeli@cdwg.com Phone: (732) 982-0390 Ext. 30390 Fax: (732) 380-6390  Approved by City Council on September 30, 2014 .....					
Total Annual Spend Limit Increased by \$1,000,000 and approved by City Council 9/22/2015 New Annual Spend Limit = \$2,400,000 .....					
Blanket Contract Renewed Additional 12 Months: Approved by City Council 12/08/2015 New End Date: 12/01/2016 .....					
Blanket Contract Renewed Additional 12 Months: Approved by City Council 11/15/2016 New End Date: 12/01/2017 .....					

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# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: 735492 Vendor Alternate ID: 8859  CDW Government Inc 230 N Milwaukee Ave Vernon Hills, IL 60061
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PO Date: 08-OCT-14 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 528980</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
--	--

	Requestor	Requisition Number	Bid Number
<b>Line Nbr</b>	<b>Item ID - Item Description</b>	<b>Quantity</b>	<b>Unit Price</b>
***** THIS IS A REVISION TO A PRIOR ORDER *****  Total Annual Spend Limit Increased by \$2,000,000 and Approved by City Council 5/23/2017 New Annual Spend Limit = \$4,400,000 Current End Date: 12/01/2017 .....			

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# Purchase Order BLANKET



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

V E N D O R	Vendor Number: 735492 Vendor Alternate ID: 8859  CDW Government Inc 230 N Milwaukee Ave Vernon Hills, IL 60061
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PO Date: 08-OCT-14 Buyer: Sharon Lea FOB: DESTINATION Terms: Immediate	Purchase Order Number <b>528980</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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S H I P T O	
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I N V O I C E	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
---------------------------------	--

Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	Technology Solutions with Related Equipment & Accessories (Contract with CDW-G thru NJPA Consortium Contract #100614-CDW)	0.00	Each	\$ 1.0000	\$ 0.00

**TOTAL: \$ .00**

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Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 100614 # Technology Solutions with Related Equipment and Accessories

CDW Government, LLC  
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be December 1st, 20 14 and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: [Signature] Dr. Chad Conette  
NJPA Executive Director (Name printed or typed)

Awarded this 18<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW

NJPA Authorized signature: [Signature] Scott Vireen  
NJPA Board Member (Name printed or typed)

Executed this 18<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name CDW Government LLC

Vendor Authorized signature: [Signature] Christina V. Rother  
(Name printed or typed)

Title: President, CDW Government LLC

Executed this 26<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW



Form C

EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS  
AND SOLUTIONS REQUEST



Company Name: CDW Government LLC

Note: Original must be signed and inserted in the inside front cover pouch.

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
3	J. TOTAL COST OF ACQUISITION The Total Cost of Acquisition for the equipment/products and related services being proposed is the cost of the proposed equipment/products and related services delivered and operational for its intended purpose in the end-user's location.	For section J, please remove the words, "for its intended purpose".	NJPA Accepts
7	3.23 Sole Source of Responsibility- NJPA desires a "Sole Source of Responsibility" Vendor. This means the Vendor will take sole responsibility for the performance of delivered equipment/products/ services.	<p>CDW•G does not manufacture materials nor is it the provider of warranty support services. CDW•G is only selling commercial off-the-shelf products. As such, CDW•G does not believe this term applies to our offering and request its removal.</p> <p>All warranties reside with the manufacturer of the items, and CDW•G will assign its warranty rights to the extent allowable. NJPA and NJPA Members must look to either the manufacturer or publisher of the items and the third party service provider of the support services (as applicable) to address any performance and associated responsibility.</p> <p>CDW•G allows returns based on the policies of the original product manufacturer. Software is not returnable if the packaging has been opened. If software was distributed electronically, it is not returnable if the licenses were downloaded. Your dedicated CDW•G account manager can provide further details.</p> <p>For any on-site services performed under CDW•G's Statement of Work ("SOW Services"), CDW•G offers a standard warranty for performance/re-performance or a refund after receiving notice of any non-conformities within a defined period after original performance.</p> <p>CDW•G can agree to defend NJPA and NJPA Members for third party claims for death, bodily injury or damage to tangible personal property during the performance of SOW services that's subject to an approved and appropriate dollar cap and limited to direct damages.</p>	NJPA Accepts
7	3.23.2 Vendor use of sub-contractors in sourcing or delivering equipment/ product/services: NJPA desires a single source of responsibility for equipment/ products and services proposed. Proposers are assumed to have sub-contractor relationships with all organizations and individuals whom are external to the Proposer and are involved in providing or delivering the equipment/ products/services being proposed. Vendor assumes all responsibility for the equipment/products/services and actions of any	Please delete in accordance with CDW•G's exception to section 3.23, as noted above.	NJPA Accepts

	such Sub Contractor		
9	<p>3.31 Industry Standards: Except as contained herein, the specifications or solutions for this RFP shall be those accepted guidelines set forth by the TECHNOLOGY SOLUTIONS WITH RELATED EQUIPMENT AND ACCESSORIES industry, as they are generally understood and accepted within that industry across the nation. Submitted products/equipment, related services, and their warranties and assurances are required to meet and/or exceed all current, traditional and anticipated needs and requirements of NJPA and its Members.</p>	Please delete in accordance with CDW-G's exception to section 3.23, as noted above.	NJPA Accepts
9	<p>3.35 Warranty: The Proposer warrants that all products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty. All products and equipment should carry a minimum industry standard manufacturer's warranty that includes materials and labor. The Proposer has the primary responsibility to submit product specific warranty as required and accepted by industry standards. Dealer/Distributors agree to assist the purchaser in reaching a solution in a dispute over warranty's terms with the manufacturer. Any manufacturer's warranty which is effective past the expiration of the warranty will be passed on to the NJPA member. Failure to submit a minimum warranty may result in non-award.</p>	<p><u>Patent/Warranty:</u> The NJPA or NJPA Members understand that the Vendor is not the manufacturer of the products purchased by the NJPA or NJPA Members hereunder and the only warranties offered are those of the manufacturer, not Vendor or its affiliates. In purchasing the products, the NJPA or NJPA Members are relying on the manufacturer's specifications only and is not relying on any statements, specifications, photographs or other illustrations representing the products that may be provided by Vendor or its affiliates. VENDOR AND ITS AFFILIATES HEREBY EXPRESSLY DISCLAIM ALL WARRANTIES EITHER EXPRESS OR IMPLIED, RELATED TO PRODUCTS, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTY OF TITLE, ACCURACY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WARRANTY OF NON-INFRINGEMENT, OR ANY WARRANTY RELATING TO THIRD PARTY SERVICES. THE DISCLAIMER CONTAINED IN THIS PARAGRAPH DOES NOT AFFECT THE TERMS OF ANY MANUFACTURER'S WARRANTY. The NJPA or NJPA Members expressly waives any claim that it may have against Vendor or its affiliates based on any product liability or infringement of any patent, copyright, trade secret or other intellectual property rights (each a "Claim") with respect to any product and also waives any right to indemnification from Vendor or its affiliates against any such Claim made against the NJPA or NJPA Members by a third party. The NJPA or NJPA Members acknowledge that no employee of Vendor or its affiliates is authorized to make any representation or warranty on behalf of Vendor or any of its affiliates that is not in this Agreement. Vendor will not be responsible for and no liability shall result to Vendor or any of its affiliates for any delays in delivery which result from any circumstances beyond Vendor's reasonable control, including, but not limited to, product unavailability, carrier delays, delays due to fire, severe weather conditions, failure of power, labor problems, acts of war, terrorism, embargo, acts of God or acts or laws of any government or agency. Any shipping dates provided by Vendor and any purported deadlines contained in any other document are estimates only.</p> <p><u>Services Warranty:</u> Vendor warrants that the SOW Services will be performed in a good and workmanlike manner. The NJPA Member's sole and exclusive remedy with respect to this warranty will be, at the sole option of Seller, to either (a) use its reasonable commercial efforts to reperform any SOW Services not in substantial compliance with this warranty, or (b) refund amounts paid by the NJPA Member related to the portion of the SOW Services not in substantial compliance; provided, in each case, the NJPA Member notifies Vendor in writing within thirty (30) business days after performance of the applicable SOW Services. This warranty is voided if the SOW Services are altered by anyone other than Vendor or any of its affiliates or any of its or their personnel.</p> <p><u>Hold Harmless:</u> Vendor shall indemnify and hold harmless the NJPA or NJPA Members for any damages or losses to the NJPA or NJPA Members arising from Claims. "Claims" are defined as (i) claims brought by a third party for death or</p>	NJPA Accepts

		personal injury to a third party, or (ii) damage to tangible personal property suffered or incurred by the NJPA or NJPA Members allegedly resulting from the grossly negligent or willful misconduct of the Vendor, its employees, agents, contractors, representatives or affiliates. However, notwithstanding the prior sentence, a claim for death or personal injury to a third party or damage to tangible personal property shall not be a Claim.	
9-10	3.36 Additional Warrants: The Proposer warrants all products/equipment and related services furnished hereunder will be free from liens and encumbrances; defects in design, materials, and workmanship; and will conform in all respects to the terms of this RFP including any specifications or standards. In addition, Proposer/ Vendor warrants the products/equipment and related services are suitable for and will perform in accordance with the ordinary use for which they are intended.	For section 3.36, please see Vendor's response in section 3.35 above.	NJPA Accepts
20	5.51 Delivered products/equipment must be properly packaged. Damaged equipment/products will not be accepted, or if the damage is not readily apparent at the time of delivery, the equipment/products shall be returned at no cost to NJPA or NJPA Member. NJPA and NJPA Members reserve the right to inspect the equipment/products at a reasonable time subsequent to delivery where circumstances or conditions prevent effective inspection of the equipment/products at the time of delivery.	Section 5.5.1 shall be governed by Vendor's return policy, as it is specified in Vendor's proposal response.	NJPA Accepts
20	5.53 NJPA reserves the right to declare a breach of Contract if the Vendor intentionally delivers substandard or inferior equipment/products which are not under Contract and described in its paper or electronic price lists or sourced upon request to any member under this Contract. In the event of the delivery of nonconforming equipment/products, NJPA Member will notify the Vendor as soon as possible and the Vendor will replace non-conforming equipment/products with conforming equipment/products acceptable to the NJPA member.	For section 5.5.3, please see Vendor's response in section 3.35 above. shall be governed by Vendor's return policy, as it is specified in Vendor's proposal response.	NJPA Accepts
20	5.54 Throughout the term of the Contract, Proposer agrees to pay for return shipment on equipment/products that arrives in a defective or inoperable condition. Proposer must arrange for the return shipment of damaged equipment/products.	Section 5.5.4 shall be governed by Vendor's return policy, as it is specified in Vendor's proposal response. Your dedicated Vendor account manager can provide further details, and has the ability to work with the NJPA Member, when requested, to pay for returns.	NJPA Accepts
24	G. CERTIFICATE OF INSURANCE 6.21 Vendors shall provide evidence of liability insurance coverage identified below in the form of a Certificate of Insurance or an ACCORD binder form with their proposal. Upon Award issued pursuant to this contract and prior to the execution of any commerce relating to such award, Vendor will be responsible for providing verification, in the form of a Certificate of Insurance identifying the coverage required below and identifying NJPA as a "Certificate Holder." Vendor will be responsible to maintain such insurance coverage at their own expense throughout the term of any contract resulting from this solicitation.	G. CERTIFICATE OF INSURANCE 6.21 Vendors shall provide evidence of liability insurance coverage identified below in the form of a Certificate of Insurance or an ACCORD binder form with their proposal. Upon Award issued pursuant to this contract and prior to the execution of any commerce relating to such award, Vendor will be responsible for providing verification <u>evidence of coverage</u> , in the form of a Certificate of Insurance identifying the coverage required below and identifying NJPA as a "Certificate Holder." Vendor will be responsible to maintain such insurance coverage at their own expense throughout the term of any contract resulting from this solicitation.	NJPA Accepts
25	6.26 Subcontractors: Vendors' certificate(s) shall include all subcontractors as additional insureds under its policies or Vendor shall furnish to NJPA separate certificates for each subcontractor. All coverage for subcontractors shall be subject to the minimum requirements identified above.	6.26 Subcontractors: Vendors' <del>certificates(s)</del> <u>general liability coverage</u> shall include all coverage for <u>its</u> subcontractors as additional insureds under its policies or Vendor shall furnish to NJPA separate certificates for each subcontractor. All coverage for subcontractors shall be subject to the minimum requirements identified above.	NJPA Accepts

28	<p><b>D. AUDITS</b></p> <p>7.8 No more than once per calendar year during the Contract term, Vendor may be required to make available to NJPA the invoice reports and/or invoice documents from Vendor pertaining to all invoices sent by Vendor and all payments made by NJPA members for all equipment/products and related services purchased under the awarded Contract. NJPA must provide written notice of exercise of this requirement with no less than fourteen (14) business days' notice. NJPA may employ an independent auditor or NJPA may choose to conduct such audit on its own behalf. Upon approval and after the auditor has executed an appropriate confidentiality agreement, Vendor will permit the auditor to review the relevant Vendor documents. NJPA shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties. Vendor agrees that the NJPA may audit their records with a reasonable notice to establish total compliance and to verify prices charged under of the Contract are being met. Vendor agrees to provide verifiable documentation and tracking in a timely manner.</p>	<p>7.8 No more than once per calendar year during the Contract's term, Vendor may be required to make available to NJPA the invoice reports and/or invoice documents from Vendor pertaining to all invoices sent by Vendor and all payments made by NJPA members for all equipment/products and related services purchased under the awarded Contract. NJPA must provide written notice of exercise of this requirement with no less than fourteen (14) thirty (30) business days' notice. NJPA may employ an independent auditor or NJPA may choose to conduct such audit on its own behalf. Upon approval and after the auditor has executed an appropriate confidentiality agreement, Vendor will permit the auditor to review the relevant Vendor documents. NJPA shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties. Vendor agrees that the NJPA may audit their records with a reasonable notice to establish total compliance and to verify prices charged <u>the accuracy of amounts paid</u> under of the Contract are being met. Vendor agrees to provide verifiable documentation and tracking in a timely manner.</p>	NJPA Accepts
29	<p>7.17 NJPA may execute Contract termination without cause with a required 60-day written notice of termination. Termination of Contract shall not relieve either party of financial, product or service obligations incurred or accrued prior to termination.</p>	<p><del>Either party</del> NJPA may execute Contract termination without cause with a required sixty (60) day written notice of termination. Termination of Contract shall not relieve either party of financial, product or service obligations incurred or accrued prior to termination.</p>	NJPA Accepts
31	<p>8.10 Patent and Copyright Infringement: If an article sold and delivered to NJPA or NJPA Members hereunder shall be protected by any applicable patent or copyright, the Vendor agrees to indemnify and hold harmless NJPA and NJPA Members against any and all suits, claims, judgments, and costs instituted or recovered against it by any person on account of the use or sale of such articles by NJPA or NJPA Members in violation or right under such patent or copyright.</p>	<p>For section 8.10, please see Vendor's response in section 3.35 above.</p>	NJPA Accepts
31	<p><b>F. DATA PRACTICES</b></p> <p>8.15 All materials submitted in response to this RFP will become property of the NJPA and will become public record in accordance with Minnesota Statutes, section 13.591, after the evaluation process is completed. If the Responder submits information in response to this RFP that it believes to be nonpublic information, as defined by the Minnesota Government Data Practices Act, Minnesota Statute § 13.37, the Responder must:</p>	<p><b>F. DATA PRACTICES</b></p> <p>8.15 All materials submitted in response to this RFP will <u>be used to evaluate the RFP</u> only become property of the NJPA and will become public record in accordance with Minnesota Statutes, section 13.591, after the evaluation process is completed. <u>No ownership rights are extended by Responder.</u> If the Responder submits information in response to this RFP that it believes to be nonpublic information, as defined by the Minnesota Government Data Practices Act, Minnesota Statute § 13.37, the Responder must:</p>	
42	<p><b>Form F, PROPOSER ASSURANCE OF COMPLIANCE:</b></p> <p>7. The undersigned, being familiar with and understand the expectations requested and outlined in this RFP under consideration, hereby proposes to deliver through valid requests, Purchase Orders or other acceptable forms ordering and procurement by NJPA Members. Unless otherwise indicated, requested and agreed to on a valid purchase order per this RFP, only new, unused and first quality equipment/products and related services are to be transacted with NJPA Members relating to an awarded contract; and</p>	<p><b>Form F, PROPOSER ASSURANCE OF COMPLIANCE:</b></p> <p>7. The undersigned, being familiar with and understand the expectations requested and outlined in this RFP under consideration, hereby proposes to deliver through valid requests, Purchase Orders or other acceptable forms ordering and procurement by NJPA Members. Unless otherwise indicated, requested and agreed to on a valid purchase order per this RFP, only new, unused and first quality equipment/products and related services are to be transacted with NJPA Members relating to an awarded contract; and</p>	NJPA Accepts
42	<p><b>Form F, PROPOSER ASSURANCE OF COMPLIANCE:</b></p> <p>8. The Proposer has carefully checked the accuracy of all proposed products/equipment and related services and listed total price per unit of purchase in this proposal to include</p>	<p><b>Form F, PROPOSER ASSURANCE OF COMPLIANCE:</b></p> <p>8. The Proposer has carefully checked the accuracy of all proposed products/equipment and related services and listed total price per unit of purchase in this proposal to include shipping and delivery considerations. In addition,</p>	NJPA Accepts

	shipping and delivery considerations. In addition, the Proposer accepts all general terms and conditions of this RFP, including all responsibilities of commitment as outlined and proposed, and	the Proposer accepts all general terms and conditions of this RFP as mutually agreed to, including all responsibilities of commitment as outlined and proposed; and	
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Proposer's Signature:  Date: 09.25.2014

Christina V. Rather, President CDW•G

NJPA CLARIFICATIONS:

Any proposed exception not explicitly accepted by NJPA is hereby rejected and will not be part of the Contract.



Contract Award  
RFP 100614 #

FORM D



Formal Offering of Proposal  
(To be completed Only by Proposer)

TECHNOLOGY SOLUTIONS WITH RELATED EQUIPMENT AND ACCESSORIES

In compliance with the Request for Proposal (RFP) for TECHNOLOGY SOLUTIONS WITH RELATED EQUIPMENT AND ACCESSORIES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: CDW Government LLC Date: 09.25.2014

Company Address: 230 N. Milwaukee Avenue

City: Vernon Hills State: IL Zip: 60061

Contact Person: Christina V. Rother Title: President, CDW Government LLC

Authorized Signature (ink only):  Christina V. Rother  
(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 100614 # Technology Solutions with Related Equipment and Accessories

CDW Government, LLC  
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be December 1st, 20 14 and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: [Signature]  
NJPA Executive Director (Name printed or typed)

Awarded this 18<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW

NJPA Authorized signature: [Signature]  
NJPA Board Member (Name printed or typed)

Executed this 18<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name CDW Government LLC

Vendor Authorized signature: [Signature] Christina V. Rother  
(Name printed or typed)

Title: President, CDW Government LLC

Executed this 26<sup>th</sup> day of November, 20 14 NJPA Contract Number 100614 #CDW

PROPOSER ASSURANCE OF COMPLIANCE



Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, representing the persons, firms and corporations joining in the submission of the foregoing proposal (such persons, firms and corporations hereinafter being referred to as the "Proposer"), being duly sworn on his/her oath, states to the best of his/her belief and knowledge:

1. The undersigned certifies the Proposer is submitting their proposal under their true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, that the Proposer possesses, or will possess prior to the delivery of any equipment/products and related services, all applicable licenses necessary for such delivery to NJPA members agencies nationally, and that they are authorized to act on behalf of, and encumber the "Proposer" in this Contract; and
2. To the best of my knowledge, no Proposer or Potential Proposer, nor any person duly representing the same, has directly or indirectly entered into any agreement or arrangement with any other Proposers, Potential Proposers, any official or employee of the NJPA, or any person, firm or corporation under contract with the NJPA in an effort to influence either the offering or non-offering of certain prices, terms, and conditions relating to this RFP which tends to, or does, lessen or destroy free competition of the Contract sought for by this RFP; and
3. The Proposer or any person on his/her behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the manner of the proposal or award of the referenced contract; and
4. Neither the Proposer nor any officer, director, partner, member or associate of the Proposer, nor any of its employees directly involved in obtaining contracts with the NJPA or any subdivision of the NJPA, has been convicted of false pretenses, attempted false pretenses or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985; and
5. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the proposal submittal; and
6. If awarded a contract, the Proposer will provide the equipment/products and/or services to qualifying members of the NJPA in accordance with the terms, conditions, scope of this RFP, Proposer offered specifications and other documents of this solicitation; and
7. The undersigned, being familiar with and understand the expectations requested and outlined in this RFP under consideration, hereby proposes to deliver through valid requests, Purchase Orders or other acceptable forms ordering and procurement by NJPA Members. Unless otherwise indicated, requested and agreed to on a valid purchase order per this RFP, only new, unused and first quality equipment/products and related services are to be transacted with NJPA Members relating to an awarded contract; and
8. The Proposer has carefully checked the accuracy of all proposed products/equipment and related services and listed total price per unit of purchase in this proposal to include shipping and delivery considerations. In addition, the Proposer accepts all general terms and conditions of this RFP, including all responsibilities of commitment as outlined and proposed; and



9. In submitting this proposal, it is understood that the right is reserved by the NJPA to reject any or all proposals and it is agreed by all parties that this proposal may not be withdrawn during a period of 90 days from the date proposals were opened regarding this RFP; and
10. The Proposer certifies that in performing this Contract they will comply with all applicable provisions of the federal, state, and local laws, regulations, rules, and orders; and
11. The Proposer understands that submitted proposals which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "nonpublic" will not be accepted by NJPA. Pursuant to Minnesota Statute §13.37 only specific parts of the proposal may be labeled a "trade secret." All proposals are nonpublic until the contract is awarded; at which time, both successful and unsuccessful vendors' proposals become public information.
12. The Proposer understands and agrees that NJPA will not be responsible for any information contained within the proposal.
13. By signing below, the Proposer understands it is his or her responsibility as the Vendor to act in protection of labeled information and agree to defend and indemnify NJPA for honoring such designation. Proposer duly realizes failure to so act will constitute a complete waiver and all submitted information will become public information; additionally failure to label any information that is released by NJPA shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands and agrees to comply with the terms and conditions specified above.

Company Name: CDW Government LLC

Contact Person for Questions: Mark Ellis

(Must be individual who is responsible for filling out this Proposer's Response form)

Address: 230 N. Milwaukee Ave

City/State/Zip: Vernon Hills, IL 60061

Telephone Number: 877.489.8641 Fax Number: 732.380.6390

E-mail Address: markeli@cdwg.com

Authorized Signature: 

Authorized Name (typed): Christina V. Rother

Title: President, CDW Government LLC

Date: 09.25.2014

Notarized

Subscribed and sworn to before me this 25th day of September, 20 14

Notary Public in and for the County of Lake State of Illinois

My commission expires: 11/1/14

Signature: 





PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, Industry Specific

Proposer Name: CDW Government LLC

Questionnaire completed by: Mark Ellis and Larissa Newman

**PAYMENT TERMS AND FINANCING OPTIONS**

1) Identify your payment terms if applicable. (Net 30, etc.)

Our standard payment terms are Net 30, but we are flexible to our customers' needs. We will work with members to arrange other terms, when necessary and dependent on a few financial factors.

2) Identify any applicable leasing or other financing options as defined herein.

CDW•G's Leasing Team helps members navigate through all the available leasing providers to select the best option to fit the customer's needs. For members with a Master Lease Agreement established, we more than likely have a partnership in place with their provider, or can establish one, to extend their existing agreement to incorporate purchases from CDW•G. We are a recognized force with many of our leasing partners, such as our 2014 HP PartnerOne Financial Services Partner of the Year Award. Often, we are able to leverage our relationship with our partners with more advantageous rates or terms. For Members that have diversity requirements to meet, we can recommend our WBE certified leasing partner, Commonwealth Capital Corporation.



NATIONAL COOPERATIVE LEASING

Mark has been working diligently to get NJPA's preferred leasing partner, National Cooperative Leasing (NCL) on-boarded as one of our own leasing partners, to further support Members' financing needs. We are pleased to be able to highlight our partnership with NCL for this next contract reiteration. In response to the RFP leasing requirements, NCL details the options they have available to suit members' varying budgetary requirements. We've also included example documentation in the supplemental attachments.

Examples of such options include Tax Exempt Municipal Leases, Fair Market Value Leases, \$1 Buyout Leases, and customized programs as required by client. National Cooperative Leasing also offers government agencies purchasing on this contract a "Purchase Order Only" program. Under this program agencies merely issue a purchase order with leasing language (provided in attachment) included in the body of purchase order. No lease agreement is necessary. Leasing terms and conditions will be provided and reside in the contract between CDW•G and NJPA.

Additionally, CDW•G and National Cooperative Leasing will also offer member agencies the "FlexPlus" leasing plan. The FlexPlus plan offers agencies a Tax Exempt Municipal Lease plan along with a Technology Refresh Window whereby agencies can upgrade their equipment and walk away from their existing lease during the refresh window period. This plan provides a low monthly or annual cost along with the flexibility to return old technology for new technology.

5.43.1.1: National Cooperative Leasing will offer NJPA member agencies interest rates tied to the existing Libor Rate (Rate Index). The maximum rate to be charged will be Libor plus 7 percent for public agencies who qualify for tax exempt municipal financing. This is a ceiling rate. Rates can and will be lower depending on size of transaction, term

of transaction and risk associated with the transaction as determined by National Cooperative Leasing. Rates for Non-Profit (501 C 3) corporations may have a higher "risk adjusted" rate as determined by National Cooperative Leasing.

5.43.1.2: The index rate being adjusted is Libor.

5.43.1.3: The "Purchase Option" offered will depend upon the program being offered. Fair Market Value leases will contain a purchase option equal to the fair market value of the equipment at the termination of the lease. Tax Exempt Municipal Leases, FlexPlus leases and \$1 buy-out leases will have a purchase option of \$1 at the termination of the lease.

5.43.1.4: The available terms offered will be from 12 months to 84 months.

5.43.2: Lease Servicing Center, Inc. dba National Cooperative Leasing is the leasing provider offered. National Cooperative Leasing, headquartered in Alexandria, Minnesota, is an existing provider of NJPA and has had a Professional Services Agreement with NJPA since 2001.

5.43.2.1: Lease Servicing Center, Inc. dba National Cooperative Leasing  
220 22nd Ave East  
Suite 106  
Alexandria, MN 56308

5.43.2.2: There is no ownership, common ownership, or control between CDW•G and National Cooperative Leasing.

3) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).

a. Please specify if you will be including your dealer network in this proposal. If so, please specify how involved they will be. (For example, will he Dealer accept the P.O.?), and how are we to verify the specific dealer is part of your network?

CDW•G doesn't operate a dealer network the way capital or heavy equipment companies do.

We will be the only party accepting P.O.s and all contract management functions will continue to be handled by Mark and his team. When any of our partners are involved, CDW•G manages the relationship and liability involved. We do ask customers to mutually agree to and sign Statements of Work for all service engagements through CDW•G. This is to ensure we keep Members apprised of the responsibilities, timelines, and progress of the project.

In instances where customers would like to integrate their e-Pro applications with our own, CDW•G will provide the integration assistance. However, the relationship the member has with their e-Pro application vendor is their own, any applicable vendor fees resulting from the integration will be the responsibility of the member.

There are a number of other instances where a member may have an agreement directly with a manufacturer or service partner. Examples include, but not limited to, software licensing agreements, lease agreements, and cloud agreements.

We'll incorporate leasing into our sales team trainings for the contract, so that sales can recognize opportunities where leasing would benefit the members and to be able to speak to the different lease options available.

4) Do you accept the P-card procurement and payment process?

We do accept this form of procurement and payment process. We also accept ghost cards as well.

## WARRANTY

5) Describe, in detail, your Manufacture Warranty Program including conditions and requirements to qualify, claims procedure, and overall structure.

CDW•G offers the standard manufacturer's warranty on all of the products which we provide. We actively support members in connecting with the right contact for their warranty coverage and assist them to reach a solution if there is a dispute with the OEM over the warranty terms.

We also offer the following value added services to NJPA members.

- **CDW•G provided 30 day warranty.** CDW•G offers a complimentary 30 day warranty for most products we sell. Once the 30 days have expired, CDW•G's technical support or the NJPA member's dedicated Account Manager assist in requesting the manufacturer warranty service.
- **Certified technician support.** We provide toll-free, email, and on-line chat technical support on all hardware and operating systems for up to two years after purchase from CDW•G. Our technical support technicians are US based, located in Eatontown, New Jersey, responding to about 60 calls a day. All technicians are CompTIA certified; hold, at minimum, A+ and Network+ certifications; and have an average tenure of 13 years. These technicians are available Monday – Friday, 7:00 am – 7:30 pm CST. Their expert assistance results in an average resolution time of 30 minutes for computers, and about 45 minutes of servers and server operating systems. For insight into technical issues members can monitor the frequency and type of technical support requests via their CDW•G Account Center site.
- **Extensive engineering support.** We have over 1,060 service-dedicated coworkers nationwide, aiding in pre- and post-sale questions. They provide assistance to NJPA members by phone, and we also offer on-site support. These experienced and certificated engineers provide consultation with configurations and infrastructure shifts.

If standard warranty does not meet the needs of members, CDW•G offers a breadth of warranty options, repair services, and maintenance agreements to provide the insurance of predictable costs and repair response times that a warranty agreement can provide. Included in our impressive portfolio:

- Warranty extensions and upgrades
- Post warranty support
- Accidental damage protection
- Maintenance contract agreements
- Post-sale technical support
- Product and certification training
- Onsite repair
- Help desk services

The variety of our portfolio allows us to offer effective problem diagnosis and resolution for every member need.

6) Do all warranties cover all products/equipment parts and labor?

The actual warranties will vary by manufacturer, but in general, they do cover all material and labor. We provide details on each warranty to the NJPA member at the time of quote to ensure members make an informed purchase. This information is also available at any time on [cdwg.com](http://cdwg.com).

7) Do warranties impose usage limit restrictions?

Warranty usage limits vary by manufacturer. We provide details on each warranty to the NJPA member at the time of quote to ensure members make an informed purchase.

8) Do warranties cover the expense of technicians travel time and mileage to perform warranty repairs?

Warranty coverage of travel time will vary by manufacturer. We provide details on each warranty to the NJPA member at the time of quote to ensure members make an informed purchase.

9) Please list any other limitations or circumstances that would not be covered under your warranty.

Warranty limitations and special circumstances will vary by manufacturer. We provide details on each warranty to the NJPA member at the time of quote to ensure members make an informed purchase.

- 10) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How will NJPA Members in these regions be provided service for warranty repair? Warranty repairs are completed based on the warranty coverage. If the warranty was purchased through CDW•G, our Account Teams and Help Desk Coworkers can access warranty coverage information and get the member connected to the right person to assist.

## **EQUIPMENT/PRODUCT/SERVICES, PRICING, AND DELIVERY**

- 11) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

We are truly technologically diverse, with a product portfolio that includes more than 100,000 products from more than 1,000 brands. We don't purport to offer "the kitchen sink," because we believe that our partner vetting process weeds out risky vendors and products, ultimately helping our clients. Our offerings range from discrete hardware and software products and services to complex integrated solutions that include one or more of these elements. We believe our customers increasingly view technology purchases as integrated solutions rather than discrete product and service categories and we estimate that approximately 51% of our net sales in 2013 came from sales of product categories and services typically associated with solutions. Our hardware products include notebooks/mobile devices (including tablets), network communications, enterprise and data storage, video monitors, printers, desktop computers and servers.

Our software products include application suites, security, virtualization, operating systems, network management and Software as a Service ("SaaS") offerings. We also provide a full suite of value-added-services, which range from basic installation, warranty and repair services to custom configuration, data center and network implementation services, as well as managed services that include Infrastructure as a Service ("IaaS") offerings.

We also offer a variety of integrated solutions, such as:

- **Mobility:** We assist our customers with the selection, procurement, and integration of mobile security software, hardware devices such as smartphones, tablets and notebooks, and cellular wireless activation systems. We also provide mobile device management applications with policy and security management capabilities across a variety of mobile operating systems and platforms.
- **Security:** We assess our customers' security needs and provide them with threat prevention tools in order to protect their networks, servers and applications, such as anti-virus, anti-spam, content filtering, intrusion prevention, firewall and virtual private network services, and network access control. We also design and implement data loss prevention solutions, using data monitoring and encryption across a wide array of devices to ensure the security of customer information, personal employee information, and research and development data.
- **Data Center Optimization:** We help our customers evaluate their data centers for convergence and optimization opportunities. Our data center optimization solutions consist of server virtualization, physical server consolidation, data storage management and energy-efficient power and cooling systems.
- **Cloud Computing:** Cloud computing is a combination of software and computing delivered on demand as a service. We provide SaaS and IaaS solutions that reside in the public cloud, meaning any person or organization interested in porting applications and resources to an external "public" cloud system can do so. Likewise, we provide similar private cloud-based solutions to our customers that prefer to avoid running their infrastructure on a shared public platform but want to obtain the flexibility, scalability and access offered by cloud computing and collaboration.
- **Virtualization:** We design and implement server, storage and desktop virtualization solutions. Virtualization enables our customers to efficiently utilize hardware resources by running multiple, independent, virtual operating systems on a single computer and multiple virtual servers simultaneously on a single server. Virtualization also can separate a desktop environment and associated application software from the hardware device that is used to access it, and provides employees with remote desktop access. Our

specialists assist customers with the steps of implementing virtualization solutions, including evaluating network environments, deploying shared storage options and licensing platform software.

- Collaboration: We provide our customers with communication tools that allow employees to share knowledge, ideas and information among each other and with clients and partners effectively and quickly. Our collaboration solutions unite communications and applications via the integration of products that facilitate the use of multiple enterprise communication methods including email, instant messaging, presence, social media, voice, video, hardware, software, and services. We also host cloud-based collaboration solutions.

We provide value to our customers by simplifying the complexities of technology across design, selection, procurement, integration, and management. Our goal is to have our customers, regardless of their size, view us as an indispensable extension of their IT staffs. We seek to achieve this goal by providing our customers with superior service through our large and experienced sales force and service delivery teams. Our multi-brand offering approach enables us to identify the products or combination of products that best address each customer's specific organizational IT requirements and to evolve our offerings as new technologies develop.

**12) Provide a general narrative description of your pricing model identifying how the model works (line item and/or published catalog percentage discount).**

Our proposed model is a discount off of our Nationally Advertised Price (NAP), just like the current contract model.

We think this model continues to be a competitive and advantageous price offer for NJPA Members. The dynamic price structure updates automatically as our advertised price updates to market conditions and benchmarking. This ensures that we aren't leaving additional savings on the table, as is the case when a customer has to wait for a contract to be manually updated. We conduct a quarterly analysis of our CDW•G advertised price compared to advertised pricing available from our competitors on a random market basket of over 20,000 products to ensure that we meet or beat the competition on average. This discipline means that a contract structure built from CDW•G advertised is inherently more competitive than one built from another reseller.

To further increase savings to Members, we propose our discounts that align to our own internal catalog categories. This helps us provide deeper discounts where we can, instead of blanketing our catalog with one, more conservative, discount. Our proposed discounts are communicated to our Sales Teams as a ceiling or "not to exceed" price. More often than not, our AMs are able to negotiate even further discounts for NJPA members.

For included Professional Services, we propose our 2014-2015 advertised rates. As with our catalog pricing, we will update these hourly rates as our advertised rates are updated.

**13) Please quantify the discount range presented in this response pricing as a percentage discount from MSRP/published list.**

The discount amount varies by product category, the range is 0-13%. Our proposed pricing compared to the current contract offering provides further discounts in 78% of the categories, or an average additional 1.01% discount *per category*.

**14) Provide an overall proposed statement of method of pricing for individual line items, percentage discount off published product/equipment catalogs and/or category pricing percentage discount with regard to all equipment/products and related services and being proposed. Provide a SKU number for each item being proposed.**

Due to the size of our catalog, we ask that NJPA refer to <http://www.cdwg.com/njpa100614> for proposed items SKUs. The price reflects the applicable proposed category discount for each product. We've included the proposed category discounts in the supplemental attachments.

The single most important factor in a price model for this contract is the reference point from which price is calculated.

Respondents, who propose discounts from MSRP, or a manufacturer's list price, are often not providing the best value for Members. Such MSRP lists are infrequently updated and completely irrelevant to market conditions. In an

ever changing market like IT, this can mean prices in the industry lower dramatically before your contract prices. To further complicate things, not all OEMs have price lists, which results in a limited catalog offer, or a vendor selecting a price list on their own.

The misleading point of price discounts from a MSRP list price is that proposed discounts can seem more aggressive at first glance, but when comparing at a line item level, a dynamic catalog offer (like CDW•G's) gets Members their technology for a lower cost.

There are two major factors in the discrepancy. 1) Resellers do not buy most products at a discount from list, as described above, we are opportunistic and buy based on market conditions and then apply a standard range mark-up to arrive at Advertised price. 2) Resellers are able to get far more advantageous pricing, due in large part to the quantity of product we source from manufacturers and/or distribution partners. Because of our many intimate OEM partnerships and our buying power, CDW•G's NAP is historically far lower than MSRP.

The chart we've included to the right display three products that have been compared using the MSRP vs. CDW•G NAP Models. These charts highlight the variance in the relationship between the two indices and the lack of savings which MSRP price models produce, as compared to that of a dynamic price list such as CDW•G NAP.

As you can see, the discounts we are proposing look lower than the 20% MSRP discount, but provide over \$314 more, or nearly double the savings at the line item level.

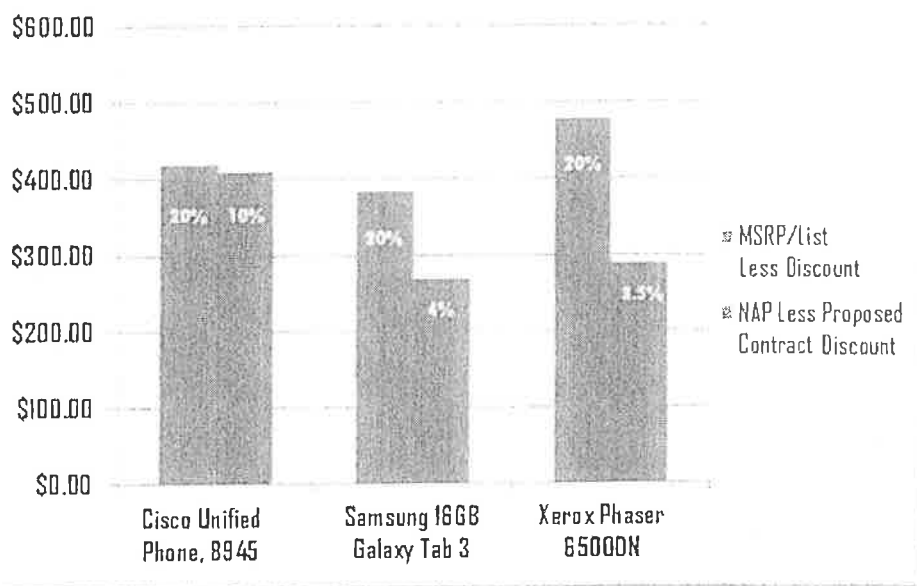


Figure 9: CDW•G's dynamic pricing model provides members the best value for their procurement dollar

The Xerox Phaser currently has an instant savings deals (until 10/31), which discounted the item \$200 more. We included this as an example because it demonstrates how we are able to incorporate further savings as they are available. This \$200 would not be recognized in an MSRP model.

As evidenced, selecting a partner like CDW•G that utilizes a dynamic price reference point allows for the extension of better pricing even with a lower discount number. Adding up all total discounts does not qualify savings unless NJPA is aware of where the prices originate. CDW•G's Nationally Advertised Price List, unlike an MSRP model, considers industry and buying trends and is automated. This benefits NJPA Members in many ways, including that price decreases are easily track-able and reportable by running a basic report. On the flip side, MSRP models require continuous monitoring and manual price adjustment entry for thousands of line items. With our model, we can simply query price changes, update the price index, and quickly and easily pass savings to NJPA members.

In summary, CDW•G's dynamic price model keeps NJPA's evaluation simple, and allows NJPA members to see more savings, faster. Even if a discount percentage is in the single digits (as noted in the CDW•G NAP Model above) it packs the offer with greater savings than that offered by the high discount, low realized savings MSRP model.



15) Propose a strategy, process, and specific method of facilitating “Sourced Equipment/Products and/or related Services” (AKA, “Open Market” items or “Non-Standard Options”).

Due to the routine partner reviews we perform, we rarely run into having to onboard new vendors or products. However, if a customer requests an item we, or our partners, do not carry, we'll follow the same set process we've described in response #45 in the Value Added section above. This defined process lowers our customers' exposure to the typical risks associated with such technology.

16) Describe your NJPA customer volume rebate programs, as applicable.

Under the contract, individual Members who purchase significantly larger amounts usually qualify for an additional discount on their purchase, nearly 65% of our prior four quarters of sales had adjustments for volume on at least one item on the order. We recommend Members work with their AM when expecting to make a large volume purchase. The Account Manager will work with manufacturer partners on behalf of his/her customer to achieve even greater than contract discounts. The discounts and effective savings are dependent on manufacturer support as well as the size and volume of the order. Depending on the product type the discounts can be anywhere from 2- 20% additional savings.

We're currently working with our vendor partners to secure contract specific discount programs. For example, Microsoft is compiling an NJPA discount program for their tablet line, which includes the same tablets you are using in your evaluation of our response. We'll continue collaborating with our partners throughout the contract duration to leverage the buying power of members and ensure the contract is still providing the best overall value.

17) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is NOT included “Pricing” submitted with your proposal response. Identify to whom these charges are payable to and their relationship to Proposer.

Additional charges that may be applicable, which are not included in our submitted pricing include:

- Taxes – we will include applicable taxes as a separate itemized line on purchase orders of those customers for whom taxes apply
- CA Recycling Fee – California law requires us to fee certain products, such as monitors. Our systems are set up to have the fee tied to the applicable devices. This ensures the fee is automatically included, when required. Customers will see this fee included on their purchase orders as a separate line item from their devices.
- Late fees – Late fees will be charged in some instances of delayed payments past the agreed upon payment schedule. CDW•G collects the fee when resulting from a late payment to us. Our financing partners may have late fees as well; payments would be made directly to the financing company.
- Restocking fees – In certain instances we charge a restocking fee for returned items to offset a portion of these losses. For example, When CDW•G accepts a return on a BTO/CTO, our losses are significant- more than half the cost of the product is lost when we either b-stock or liquidate custom product. While these fees don't cover the loss of our returns, they help offset some of the deficit so we can continue to review out-of-policy returns for our customers.

While we believe this list includes all applicable costs, through the standard course of business there may be others that arise. In these instances, we will notify the customer prior to placing their order and will communicate to NJPA so that you can update the contract list as well.

18) If freight, delivery or shipping is an additional cost to the NJPA member, describe in detail the complete shipping and delivery program.

Shipping and handling will be included, for shipments/packages less than 70 pounds. All orders are subject to our standard shipping policies in place at the time of order placement. For orders that are larger than 70 pounds or call for express or overnight delivery, CDW•G pre-pays shipping costs and added to the customer invoice.

19) As an important part of the evaluation of your offer, indicate the level of pricing you are offering.

Prices offered in this proposal are:

- a. Pricing is the same as typically offered to an individual municipality, Higher Ed or school

district.

         b. Pricing is the same as typically offered to GPOs, cooperative procurement organizations or

state purchasing departments.

  X\*   c. Better than typically offered to GPOs, cooperative procurement organizations or state purchasing departments.

         d. Other; please describe.

\*Generally and in aggregate, the pricing to NJPA members is lower than that offered to other cooperatives or state purchasing departments.

20) Do you offer quantity or volume discounts?

  X   YES          NO Outline guidelines and program.

We offer a number of special pricing programs. In fact, we have more than 500 special pricing programs through our internal pricing registration requestor (the Bid Desk), the CDW Outlet, and the CDW Deal of the Week. We've outlined our approach to contract volume discounts in Question #16, above. Because of the variety of pricing opportunities we have available, guidelines are detailed by our Account Managers to Members at the time of inquiry.

In addition to the pricing programs noted above, we're working with our manufacturer partners to develop pricing programs specific to the NJPA contract, like the HP and Xerox programs available on the current contract.

21) Describe in detail your proposed exchange and return program(s) and policy(s).

We propose our standard return policy, which we've included in the supplemental materials.

22) Specifically identify those shipping and delivery and exchange and returns programs as they relate to Alaska and Hawaii and any related off shore delivery of contracted products/ equipment and related services

We provide these customers the same support we offer our customers in the continental US, there will be no differences in the programs. Even though the cost is greater to CDW•G for 2<sup>nd</sup> day air shipments, members will not be charged for these extra shipping charges. Palletization and large freight over 70 pounds are not included.

23) Please describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with NJPA. Please be as specific as possible.

Our account managers review and approve all orders before they send them on for processing. This helps eliminate potential errors made buy purchasers. For orders placed online, only customers that are NJPA members can submit an order using the NJPA contract. Members and non-member both have access to NJPA pricing at <http://www.cdwg.com/njpa100614> and can add items to their cart. However, once the purchaser selects "checkout" they are promoted to login to their Account Center. Once logged in, if the customer is not an NJPA member, they cannot proceed to checkout with NJPA contract pricing. This automated audit process helps ensure contract users are also NJPA members. We've included screenshot walkthrough of this process in the supplemental attachments.

Mark and his team does a quarterly review of the NJPA sales report internally, before submitting to NJPA. Mark then works with Lindsey Meech to clarify any questions before he submits the administrative fee payment for processing. Once submitted, the payment request goes through about seven layers of review before it is approved and sent via ACH to NJPA. Mark and his team also conduct audits to review orders. These reviews make sure only members have access and are using the contract and to confirm contract pricing compliance.

## INDUSTRY SPECIFIC ITEMS

24) If the Proposer is not a manufacturer, please describe your ability to provide letters of authorization to resell and/or provide services to support those products and services.

CDW•G is an authorized reseller for all items submitted in this offer. We can provide letters of authorization from both our OEMs and distribution partners, upon request. The 1,000+ manufacturer partners we boast are well established companies that we've negotiated additional benefits that we pass along to our customers. These benefits include incentives such as volume rebates, bid programs, price protection, and other programs. Through our distribution partners, we can provide nearly any available manufacturer. Our biggest manufacturer partners for the contract have provided letters of authorization to NJPA. In our supplementary documents, we include these and letters from our biggest distribution partners as proof of our abilities.

Signature: 

Christina V. Rother, President CDW•G

Date: 09.25.2014



# City of Chattanooga

Mayor Andy Berke

September 7, 2017

Mr. Brent Messer  
Chief Information Officer  
Information Technology Department  
100 East 11<sup>th</sup> Street, 4<sup>th</sup> Floor  
Chattanooga, TN 37402

Subject: Req. 158902 - Moccasin Bend Wastewater Treatment Plant IT Network Refresh Project –  
Information Technology Department

Dear Mr. Messer:

Council approval is recommended to issue a three month contract for an IT Network Refresh Project for Moccasin Bend Wastewater Treatment Plant with Pomeroy IT Solutions. This project includes reconfiguration and installation of new Cisco switches in eleven buildings, per the attached Statement of Work. The estimated expenditure for this contract will be approximately \$200,000.00, and will take eight weeks to complete.

This contract will be from Pomeroy IT Solutions, utilizing the State of Tennessee SWC 385, Contract # 34842. This contract is valid thru December 31, 2017, with no remaining renewals. A copy of the state contract is attached for your review.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding requirements.

Pomeroy IT Solutions  
1020 Petersburg Road  
Hebron, KY 41048

Respectfully yours,

Bonnie Woodward  
Purchasing Director

BW/sl  
Attachments



**Statement of Work  
Mocassin Bend WWTP Refresh Project**

**Prepared for  
City of Chattanooga**

**Prepared by:**

**Pomeroy IT Solutions Sales Company, Inc.  
1020 Petersburg Road  
Hebron, KY 41048**

**5/27/2017**

## Table of Contents

<b>1</b>	<b>Term .....</b>	<b>3</b>
<b>2</b>	<b>Client Scope of Services .....</b>	<b>4</b>
2.1	Objective .....	4
2.2	Scope of Services .....	4
2.3	Admin Building MDF .....	5
2.4	Operations Center .....	6
2.5	Guard Shack .....	6
2.6	Warehouse .....	6
2.7	Filter Press .....	6
2.8	InI .....	7
2.9	Maintenance .....	7
2.10	Sewer Maintenance .....	7
2.11	Training Facility .....	7
2.12	O2 Plant .....	8
2.13	Southeast Guard Shack (Guard Shack 2) .....	8
2.14	Wireless Network .....	8
2.15	Timeline and Project Milestones .....	9
2.16	Client Locations and Facilities .....	10
2.17	Project Management .....	10
2.18	Deliverables .....	10
<b>3</b>	<b>General Project Provisions .....</b>	<b>11</b>
<b>4</b>	<b>Fees .....</b>	<b>12</b>
4.1	Invoicing and Payment .....	12
<b>5</b>	<b>Signatures of Acceptance .....</b>	<b>13</b>
<b>6</b>	<b>Appendices .....</b>	<b>14</b>

## **1 Term**

This Project Statement of Work ("SOW") titled "Mocassin Bend WWTP Refresh Statement of Work" is governed by the State of Tennessee contract #34842, purchase order \_\_\_\_\_, issued by City of Chattanooga.

Pomeroy will perform in accordance with this SOW which will be effective from June 26, 2017 ("Effective Date") through September 29, 2017. Any changes to the term of this SOW shall be mutually agreed upon through the Contract Change Management Process as further detailed in the State of Tennessee contract #34842.

## 2 Client Scope of Services

### 2.1 Objective

Client's objective is to refresh their IT network at the Moccasin Bend Waste Water Treatment Plant. At the same time, a new layout within the plant will be implemented with a 10Gb backbone.

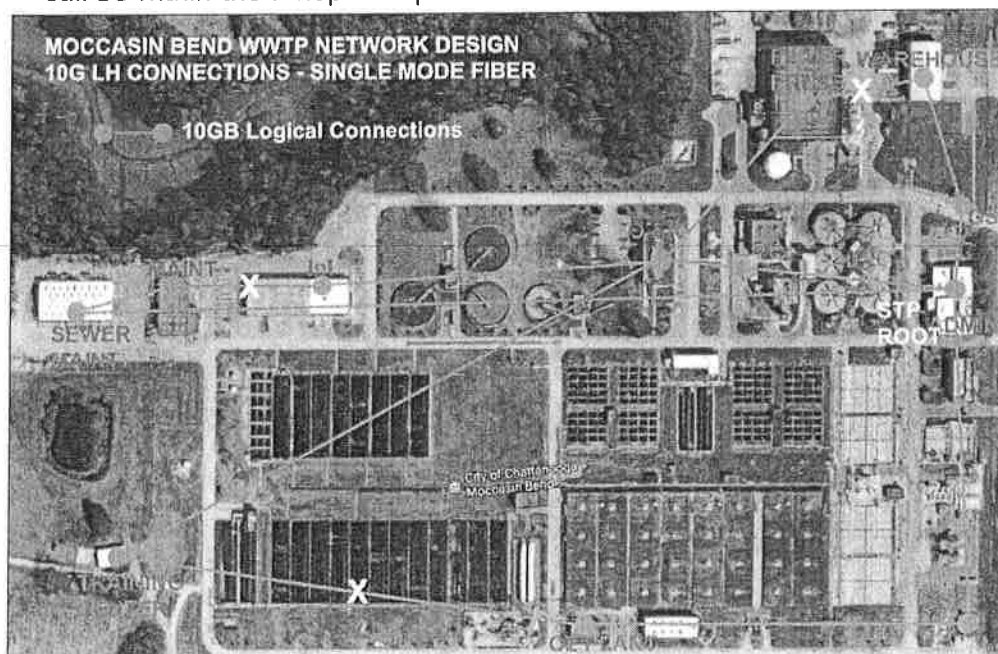
### 2.2 Scope of Services

Pomeroy will install Cisco 2960X switches with POE+ in 11 buildings. This is described in the following sections.

Today's existing topology is linear in nature. As such, a single fiber or other connectivity loss could cause a loss in multiple buildings within the plant. Furthermore, all current fiber in the plant is Multi-Mode FDDI-grade fiber. Some of the longer spans in the plant already stretch the specifications of this fiber

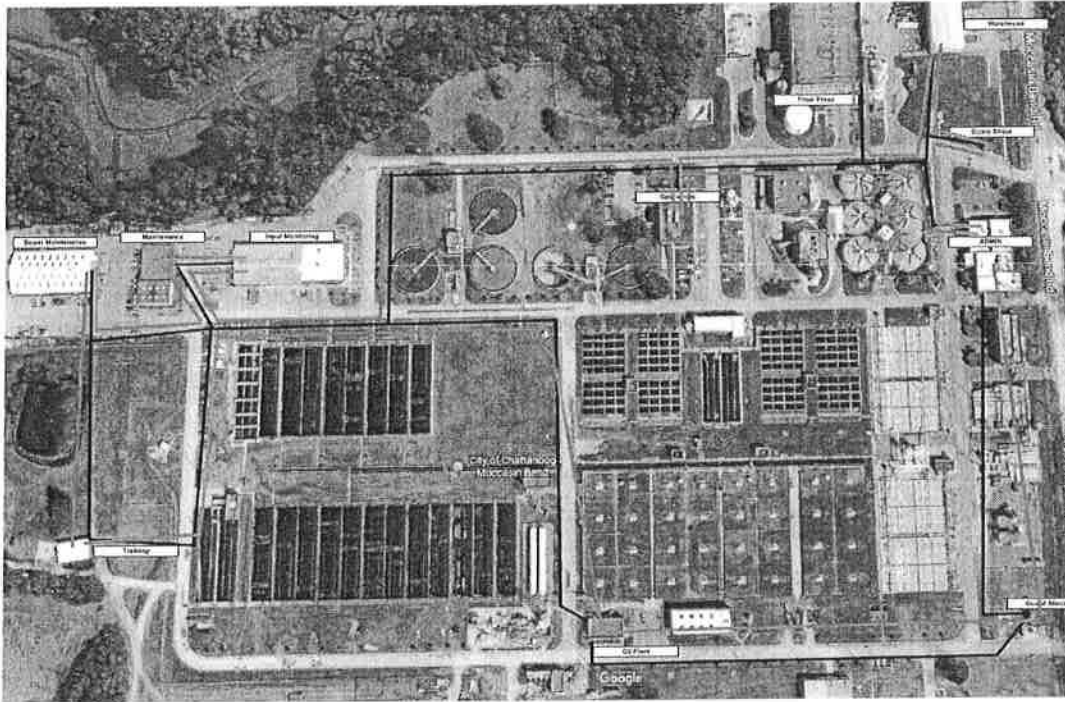
Components of the new design:

- "Closes the loop" on the network, minimizing the potential of a single point of connection failure.
- Will leverage all new Single Mode fiber run by the electrical contractor (outside the scope of this document and Pomeroy).
- The O&C and Admin building will serve as common 'nodes' to 3 individual rings.
- The spanning tree radius will be 4, allowing to add building to in the future and still be within the 7-hop best-practice limit.





The new Single-Mode fiber will be run by the electrical contractor. The below drawing depicts the potential fiber paths where there are poles to support the spans in black. The actual fiber bundle runs are shown in blue. The two lower loops, as shown in the above topology drawing, will traverse different fiber pairs on the same physical path through the Guard Shack 2, O2 Plant, Training Center, Sewer Maintenance, Maintenance, and Influent Inspection buildings.



The scope includes developing a predictive wireless plan, to be followed up with a passive RF survey of the site to validate and tune the predictive survey. The wireless design will encompass the 11 buildings involved with this document. It includes internal, occupied building space, but does not include outdoor areas or coverage.

Based on the wireless plan that Pomeroy develops with the Client's input and approval, the electrical contractor will install mounting points and cables to each access point location. Pomeroy will then install the access points and configure the Client's existing centralized virtual controller for the new access points. Floor plans will be uploaded, with locations and descriptions of all APs, into Chattanooga's existing Prime solution.

### **2.3 Admin Building MDF**

There are currently two Cisco 24-port switches, daisy chained, and a Cisco router mounted in a rack in the MDF closet. There is no need for a locking cabinet in this location.

Pomeroy will:

- Uninstall 2 existing switches and 1 existing router.
- Furnish, install, stack, and configure one WS-C2960X-48LPD-L and one WS-C2960X-48TD-L switch.
- Furnish, install and configure one new ISR4331-SEC/K9 router.

## 2.4 Operations Center

The Operations Center currently has a single 24-port Cisco 2950 switch for network access. There's also a Meraki MS320-48LP 48-port switch. A Meraki MX80 security appliance is used to connect to the VPLS WAN.

The devices in the Operations Center are in cabinets that are lockable. A separate lockable rack shouldn't be necessary. Pomeroy will replace the existing 2950 switch with two stacked 2960X switches.

Pomeroy will:

- Uninstall 1 existing 2950 switch.
- Furnish, install, stack, and configure one WS-C2960X-24PD-L and one WS-C2960X-24TD-L switch.

## 2.5 Guard Shack

The guard shack has the current switch mounted on the wall. After removing the unused DVD and the shelf where it sits, a small lockable rack should be mounted high on the wall shown, below (to be performed by electrical contractor).

Pomeroy will:

- Uninstall 1 existing switch.
- Furnish, install and configure WS-C2960X-24PD-L switch.

## 2.6 Warehouse

The electrical contractor will mount a new locking cabinet on the floor, just left of the window, left of the existing communications board. 120vac power is available already at this location.

Pomeroy will:

- Uninstall 1 existing switch.
- Furnish, install and configure one WS-C2960X-24PD-L switch.

## 2.7 Filter Press

The existing equipment is located in the top of a lockable rack cabinet.

Pomeroy will:

- Uninstall 1 existing switch.
- Furnish, install and configure one WS-C2960X-48FPD-L switch.

## **2.8 InI**

The equipment is located in a locked room. There is an existing open-frame rack.

Pomeroy will:

- Uninstall 1 existing switch.
- Furnish, install and configure one WS-C2960X-24PD-L switch.

## **2.9 Maintenance**

The electrical contractor will install a lockable flat-mounted cabinet against wall near overhead door, where the new switch will be mounted.

Pomeroy will:

- Uninstall 1 existing switch and two media converters.
- Furnish, install and configure one WS-C2960X-24PD-L switch.

## **2.10 Sewer Maintenance**

The equipment is mounted on the wall in a closet. The lock on the closet door is missing and not lockable. There is not enough room in this closet to mount a lockable rack. The City should have a locksmith replace the handle so this close is lockable.

Pomeroy will:

- Uninstall 1 existing switch.
- Furnish, install and configure one WS-C2960X-24PD-L switch.

## **2.11 Training Facility**

Today, there is a fiber run from the Maintenance building to this location. The fiber goes through a media converter (fiber to cat5) then to a low-end access point with access ports. Client would like a switch installed at this location.

The electrical contractor will install a new rack in the open storage area toward the front of the building.

Pomeroy will:

- Furnish, install and configure one WS-C2960X-24PD-L switch.

- Remove un-needed media converters

## 2.12 O2 Plant

There is a fiber run from the Maintenance building to this location. The fiber goes through a media converter (fiber to cat5), but is not currently connected. The city would like a switch mounted at this location.

The existing cabinet is lockable and appears to have space for 2U+ of equipment at the top. There is a large bundle of cables entering the middle of the cabinet, with about 13 inches of clearance between it and the front mounting rails. This should suffice for the selected 2960 switch.

Pomeroy will:

- Furnish, install and configure one WS-C2960X-24PD-L switch.

## 2.13 Southeast Guard Shack (Guard Shack 2)

Guard shack 2 currently has no switch. The electrical contractor will install a lockable wall-mounted cabinet.

Pomeroy will:

- Furnish, install and configure one WS-C2960X-24PD-L switch.

## 2.14 Wireless Network

Pomeroy will leverage Chattanooga’s existing virtual WLC to manage the access points for the MBWWTP. The following table indicates the estimated number of APs per building based on square foot areas.

Building	Approx SqFt	Approx APs
Admin	9887	4
Warehouse	14400	6
Filter Press	52660	20
Operations Ctr	12000	5
Guard Shack	300	1
INI	15750	6
Maintenance	8060	3
Sewer Maint	12000	5
Training	1800	1
O2 Plant	800	1
Guard Shack 2	<b>300</b>	<b>1</b>
	<b>TOTAL</b>	<b>53</b>

All proposed switches have PoE+ capabilities with enough power budget for the devices listed in the above table. Electrical contractor will install conduit and dual cat-6e runs to each AP from the switch located in the respective building. This should include the installation of a mounting box/plate at the proposed AP location.

Pomeroy will:

- Determine with customer the specific requirements and areas for coverage for the wireless network.
- Perform predictive wireless design based on floor plans.
- Perform on site RF survey of each anticipated AP to optimize placement and power.
- Configure the customer’s existing Cisco Virtual Wireless Controller for the new APs, including any necessary changes needed to accommodate the new network deployment at the plant. This includes installing the additional licenses for the new APs.
- Install and verify proper operation of 53 Cisco 2802 Access points.
  - Office areas will have the internal antenna AIR-AP2802I-B-K9 access point.
  - Warehouse/production/facility areas will have the external antenna AIR-AP2802E-B-K9 access points.
- Mount the access point at each location and connect the CAT6 cable to the AP. The AP will be mounted to ceiling grids where available. Customer will determine mounting preferences for other areas (electrical box, plywood, etc).

## 2.15 Timeline and Project Milestones

Pomeroy will work in conjunction with Client to establish a schedule that includes completion of the project services in the project timeline.

The electrical contractor has indicated that running the new fiber between the buildings, per the new design, will take approximately 8 weeks. During this time, Pomeroy will conduct their wireless surveys to determine the exact quantity and location of the APs.

Subsequently, all hardware will be ordered to arrive approximately 2 weeks prior to the planned installation date.

Table 2C – Timeline Table #2

Milestone	Week 1	Week 2	Week 3	Week 4	Week 7	Week 8
SOW signing	X					
Project plan meeting	X					
Gather floor plans		X				
Gather client data		X	X			

Milestone	Week 1	Week 2	Week 3	Week 4	Week 7	Week 8
Perform Predictive Surveys			X			
Schedule site visits		X				
Onsite: Perform RF Surveys			X			
Order Hardware				X		
Perform Onsite Installations					X	X

Note: Schedule subject to change based on the actual start of the SOW.

## 2.16 Client Locations and Facilities

The location(s) at which the in scope services will be provided to Client:

Mocassin Bend Waste Water Treatment Plant  
455 Mocassin Bend Road  
Chattanooga, TN 37405  
CONTACT: Billy Geren

## 2.17 Project Management

Pomeroy will assign a member of the professional services team as a Project Coordinator to plan and coordinate all project activities with Client. This includes:

- Project Plan development and oversight
- Communication Plan
- Issues/Action Log
- Contract Change Management
- Weekly Status and Project Progress reporting
- Managing Pomeroy resources
- Escalation Management

The Pomeroy Project Coordinator serve as the Single Point of Contact (SPOC) for Pomeroy for all project related communications, activity, and project oversight and accountable for Pomeroy's performance in delivery of this engagement.

## 2.18 Deliverables

Client will receive the following deliverables as a part of this project

- Wireless Predictive Site Survey Report
- Wireless RF Survey Report
- Updated Visio representation of plant IT network topology.
- Electronic and/or digital copies of all switch and router configurations

These documents, along with the appropriate data collected on-site, will be provided to Client at the end of the project.

### 3 General Project Provisions

The following provisions will be superseded by the State of Tennessee contract #34842 if there is a conflict.

- This SOW has been developed based on information provided by the Client. As a result, Pomeroy has acquired an initial understanding of the parameters and scope of the service(s) requested. If this information proves to be inaccurate or materially different project schedule and costs may be impacted and shall require modification. In any such event the Contract Change Management Process shall be invoked.
- Any delays caused by the Client or other Client contracted third party, that result in the delay of the services or extends the timeline beyond those as set forth within this SOW that result in additional labor and/or expense cost to Pomeroy will be subject to the Contract Change Management Process.
- Any work outside the scope of this SOW will be submitted through the Contract Change Management Process as stipulated within this SOW using the Rate Card in the Fees section.
- Client is solely responsible for backup of all data prior to engaging Pomeroy for any of the services contained in this SOW. Pomeroy will not be liable for any loss of data or damage to data in the performance of the services including those services that include a temporary backup and migration of data.
- Client is responsible for notifying Pomeroy of any schedule changes or cancellation within 10 business days of the SOW Effective Date and/or scheduled onsite arrival of Pomeroy resources. If cancellation is received after this interval, the Late Cancellation Fee will apply as found in the Fees section. .
- All fees associated with this Statement of Work assume that work will be conducted during normal business hours (Monday-Friday, 8:00am-5:00pm local time for each location and non-holiday) unless otherwise specified in this SOW.
- Client is responsible for ensuring that the Service Location(s), are prepared for Pomeroy to perform the services detailed in this SOW including backup of all data, required access and/or escort, and free from obstruction.
- For emergency purposes only, Pomeroy reserves the right to recall Pomeroy employees deployed at the Client's location.
- During the term of the project, Client agrees not to solicit directly or indirectly for employment or to employ any Pomeroy employee engaged in the Services described herein.

## **4 Fees**

The fees are provided in Pomeroy quote #02082017CITY to the City of Chattanooga.

### **4.1 Invoicing and Payment**

Invoicing shall be set on terms set forth in the State of Tennessee contract #34842.



## 5 Signatures of Acceptance

Per the State of Tennessee contract #34842, the purchase order constitutes a binding agreement. This SOW is provided only as a guide to understand the service being quoted.

### Addresses / Remit To

Pomeroy and Client provide the following information on contacts, company addresses and remit to information. This information should be reviewed and updated quarterly.

### General Contact Information

	Client Contact	Pomeroy Contact
Name	_____	Stephen Rodenhiser
Address	_____	_____
City State Zip	_____	_____
Telephone	_____	(901) 233-5303 cell
Email	_____	Stephen.Rodenhiser@pomeroy.com

### Corporate Addresses

	Client Corporate	Pomeroy Corporate
Name	_____	Pomeroy IT Solutions, Inc.
Address	_____	1020 Petersburg Road
City State Zip	_____	Hebron KY 41048
Telephone	_____	859.586.1515
Website	_____	www.pomeroy.com

### Remit to Address

	Client Remit To	Pomeroy Remit To
Name	_____	Pomeroy IT Solutions, Inc.
Address	_____	PO Box 631049

City State Zip

Cincinnati OH 45263-1049

Telephone

859.586.1515

## 6 Appendices

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# POMEROY

QUOTE#07102017CITY

CUSTOMER:CITY OF CHATTANOOGA

Location	Part Number	Description	Unit Cost	Qty	Total Unit Price	Plan Bvnc	HW/SW/Misc	SYR	SN1
Admin WS-C2960X-48LPD-L	WS-C2960X-48LPD-L	Catalyst 2960-X 48 GigE PoE 370W, 2 x 10G SFP+ LAN Base	\$ 3,602.43	1	\$ 3,602.43		\$ 3,602.43		
C2960X-STACK	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$ 615.43	1	\$ 615.43		\$ 615.43		
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
CAB-STK-E-0 5M	CAB-STK-E-0 5M	Cisco FlexStack 50cm stacking cable	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC48LPD[5]	CON-SNT-WSC48LPD	SNTC-BX5XNBD Catalyst 2960-X 48 G	\$ 1,808.10	1	\$ 1,808.10		\$ 1,808.10		\$ 1,808.10
Admin WS-C2960X-48TDL-L	WS-C2960X-48TDL-L	Catalyst 2960-X 48 GigE, 2 x 10G SFP+, LAN Base	\$ 2,881.43	1	\$ 2,881.43		\$ 2,881.43		
C2960X-STACK	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$ 615.43	1	\$ 615.43		\$ 615.43		
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
CAB-STK-E-0 5M	CAB-STK-E-0 5M	Cisco FlexStack 50cm stacking cable	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC2980DL[5]	CON-SNT-WSC2980DL	SNTC-BX5XNBD Catalyst 2960-X 48 G	\$ 1,443.20	1	\$ 1,443.20		\$ 1,443.20		\$ 1,443.20
FP WS-C2960X-48FPD-L	WS-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	\$ 4,117.43	1	\$ 4,117.43		\$ 4,117.43		\$ 4,117.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC296XL[5]	CON-SNT-WSC296XL	SNTC-BX5XNBD Catalyst 2960-X 48 GigE PoE 740W, 2 x 10	\$ 2,066.40	1	\$ 2,066.40		\$ 2,066.40		\$ 2,066.40
GS WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
GS2 WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
Int WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
Main WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
O&C WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
C2960X-STACK	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$ 615.43	1	\$ 615.43		\$ 615.43		
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
CAB-STK-E-0 5M	CAB-STK-E-0 5M	Cisco FlexStack 50cm stacking cable	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
O&C WS-C2960X-24TD-L	WS-C2960X-24TD-L	Catalyst 2960-X 24 GigE, 2 x 10G SFP+, LAN Base	\$ 1,954.43	1	\$ 1,954.43		\$ 1,954.43		\$ 1,954.43
C2960X-STACK	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$ 615.43	1	\$ 615.43		\$ 615.43		
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
CAB-STK-E-0 5M	CAB-STK-E-0 5M	Cisco FlexStack 50cm stacking cable	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC24TDL[5]	CON-SNT-WSC24TDL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 979.90	1	\$ 979.90		\$ 979.90		\$ 979.90
O2 WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
Sewer Maint WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
Training WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
WH WS-C2960X-24PD-L	WS-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	\$ 2,366.43	1	\$ 2,366.43		\$ 2,366.43		\$ 2,366.43
CAB-16AWG-AC	CAB-16AWG-AC	AC Power cord, 16AWG	\$ -	1	\$ -		\$ -		
PWR-CLP	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	\$ -	1	\$ -		\$ -		
CON-SNT-WSC604DL[5]	CON-SNT-WSC604DL	SNTC-BX5XNBD Catalyst 2960-X 24 G	\$ 1,184.90	1	\$ 1,184.90		\$ 1,184.90		\$ 1,184.90
Admin ISR4331-SEC(K9)	ISR4331-SEC(K9)	Cisco ISR 4331 Sec bundle w/SEC license	\$ 2,317.50	1	\$ 2,317.50		\$ 2,317.50		\$ 2,317.50
MEM-4300-4G	MEM-4300-4G	4G DRAM (2Gx2G) for Cisco ISR 4330, 4350	\$ -	1	\$ -		\$ -		
MEM-FLSH-4G	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	\$ -	1	\$ -		\$ -		
NIM-BLANK[2]	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$ -	2	\$ -		\$ -		
PWR-4330-AC	PWR-4330-AC	AC Power Supply for Cisco ISR 4330	\$ -	1	\$ -		\$ -		
SM-S-BLANK	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	\$ -	1	\$ -		\$ -		
CAB-AC	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2 1m	\$ -	1	\$ -		\$ -		
SISR4300JK9-3165	SISR4300JK9-3165	Cisco ISR 4300 Series IOS XE Universal	\$ -	1	\$ -		\$ -		
SL-4330-IPB-K9	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series	\$ -	1	\$ -		\$ -		
SL-4330-SEC-K9	SL-4330-SEC-K9	Security License for Cisco ISR 4330 Series	\$ -	1	\$ -		\$ -		
CON-SNT-ISR4331[5]	CON-SNT-ISR4331S	SNTC-BX5XNBD Cisco ISR 4331 Sec bundle w/SEC license	\$ 2,271.40	1	\$ 2,271.40		\$ 2,271.40		\$ 2,271.40
SFP-10G-LRM-[12]	SFP-10G-LRM=	10GBASE-LRM SFP Module	\$ 512.43	14	\$ 7,174.02		\$ 7,174.02		\$ 7,174.02
SFP-10G-LR-S-[12]	SFP-10G-LR-S=	10GBASE-LR SFP Module, Enterprise-Class	\$ 978.50	16	\$ 15,656.00		\$ 15,656.00		\$ 15,656.00
L-LIC-CTVM-UPG	L-LIC-CTVM-UPG	Primary SKU for CTVM upgrade licenses (Delivery via Email)	\$ -	1	\$ -		\$ -		
L-LIC-CTVM-1A[3]	L-LIC-CTVM-1A	1 AP Adder License for the Virtual Controller (eDelivery)	\$ 77.25	3	\$ 231.75		\$ 231.75		\$ 231.75
L-LIC-CTVM-25A[2]	L-LIC-CTVM-25A	25 AP Adder License for the Virtual Controller (eDelivery)	\$ 1,931.25	2	\$ 3,862.50		\$ 3,862.50		\$ 3,862.50
CON-SAU-CTVM1A[5]	CON-SAU-CTVM1A	SW APP SUPP + UPGR 1 AP Adder Lic for Verti Cntrlr (eDel)	\$ 3,075.00	2	\$ 6,150.00		\$ 6,150.00		\$ 6,150.00
CON-SAU-CTVM25A[5]	CON-SAU-CTVM25A	SW APP SUPP + UPGR 25 AP Adder License	\$ -	1	\$ -		\$ -		
CON-SAU-LLICCTVM[5]	CON-SAU-LLICCTVM	SW APP SUPP + UPGR Primary SKU for CTVM Upg Lic (Del via email)	\$ 718.43	5	\$ 3,592.15		\$ 3,592.15		\$ 3,592.15
AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	802.11ac W2 AP w/CA; 4x4;3; Ext Ant; 2xGbE, B Domain	\$ -	5	\$ -		\$ -		
AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aronnet APs - Recessed Mount (Default)	\$ -	5	\$ -		\$ -		
SW2602-CAPWAP-K9	SW2602-CAPWAP-K9	Cisco Aronnet 2600 Series CAPWAP Software Image	\$ -	5	\$ -		\$ -		
AIR-AP2802E-BK9[10]	AIR-AP2802E-BK9[10]	802.11ac W2 10 AP w/CleanAir; 4x4;3; Ext Ant; B Domain	\$ 7,184.25	2	\$ 14,368.50		\$ 14,368.50		\$ 14,368.50
AIR-AP-BRACKET-1[10]	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	\$ -	20	\$ -		\$ -		
AIR-AP-T-RAIL-R[10]	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aronnet APs - Recessed Mount (Default)	\$ -	20	\$ -		\$ -		
AIR-AP2802E-BBULK[10]	AIR-AP2802E-BBULK	BOM Level AP2800E Bulk PID for B Domain	\$ -	20	\$ -		\$ -		
SW2602-CAPWAP-K9[10]	SW2602-CAPWAP-K9	Cisco Aronnet 2600 Series CAPWAP Software Image	\$ 666.93	8	\$ 5,335.44		\$ 5,335.44		\$ 5,335.44
AIR-AP2802I-B-K9[8]	AIR-AP2802I-B-K9	802.11ac W2 AP w/CA; 4x4;3; Int Ant; 2xGbE B	\$ -	8	\$ -		\$ -		
AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	\$ -	8	\$ -		\$ -		
AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aronnet APs - Recessed Mount (Default)	\$ -	8	\$ -		\$ -		
AIR-AP2802I-B-K9[10]	AIR-AP2802I-B-K9	Cisco Aronnet 2600 Series CAPWAP Software Image	\$ -	8	\$ -		\$ -		
AIR-AP-BRACKET-1[10]	AIR-AP-BRACKET-1	802.11ac W2 10 AP w/CA; 4x4;3; Int Ant; 2xGbE, B Domain	\$ 6,669.25	2	\$ 13,338.50		\$ 13,338.50		\$ 13,338.50
AIR-AP-T-RAIL-R[10]	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aronnet APs - Recessed Mount (Default)	\$ -	20	\$ -		\$ -		
AIR-AP2802I-BBULK[10]	AIR-AP2802I-BBULK	BOM Level AP2800I Bulk PID for B Domain	\$ -	20	\$ -		\$ -		
SW2602-CAPWAP-K9[10]	SW2602-CAPWAP-K9	Cisco Aronnet 2600 Series CAPWAP Software Image	\$ -	20	\$ -		\$ -		
TIS-INSTALL	TIS-INSTALL	Installation	\$ 23,450.00	1	\$ 23,450.00		\$ 23,450.00		\$ 23,450.00
Wireless Survey	CSCOSVCS-EL1	802.11x Wireless Survey and Documentation	\$ 125.00	53	\$ 6,625.00		\$ 6,625.00		\$ 6,625.00
		TOTAL COST	\$ -		\$ 158,018.77		\$ 158,018.77		\$ 158,018.77

\*\*\*PLEASE REFERENCE STATE OF TN CONTRACT#34842 WHEN ORDERING

PO SENT TO:  
 Stephen Rodenhiser  
 Pomeroy IT Solutions  
 5909 Shelby Oaks, Suite 146  
 Memphis, TN 38134



STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES  
CENTRAL PROCUREMENT OFFICE

**Statewide Contract Issued to:**

Pomeroy IT Solutions Sale  
717 Airpark Center Dr.  
Nashville, TN 37217

Vendor ID: 0000000859

**Contract Number: 0000000000000000000034842**

Title: Cisco Hardware, Software, and Services

Start Date : January 01, 2013 End Date: December 31, 2017

Is this contract available to local government agencies in addition to State agencies?: Yes

**Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500**

The purpose of this Invitation to Bid is to establish a source or sources of supply for all state agencies, local governmental agencies within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education chartered in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401). Purchases by local governmental agencies, private institutions of higher education, and authorized corporations are optional with those agencies, private institutions of higher education, and corporations and offers to sell to local governmental agencies are optional with the bidder.

**Contract Contact Information:**

State of Tennessee  
Department of General Services, Central Procurement Office  
Contract Administrator: Christopher Benson  
3rd Floor, William R Snodgrass, Tennessee Tower  
312 Rosa L. Parks Avenue  
Nashville, TN 37243-1102  
Phone: 615-741-0942  
Fax: 615-741-0684  
Email: Chris.Benson@tn.gov

Line Information

**Line 1**

Item ID:

*(Catalog Category 1, Cisco Hardware) 45% Floor Discount From Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 2**

Item ID:

*(Catalog Category 2, Cisco Software) 45% Floor Discount from Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 3**

Item ID:

*(Catalog Category 3, Cisco Developer Software) 45% Floor Discount from Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 4**

Item ID:

*(Catalog Category 4, Cisco SMARTnet Maintenance) 18% Floor Discount from Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 5**

Item ID:

*(Catalog Category 5, Cisco Training/Education) 18% Floor Discount from Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 6**

Item ID:

*(Catalog Category 6, Cisco Learning Credits) 10% Discount from Cisco Manufacturer Catalog*

Unit of Measure: EA

Unit Price: \$

**Line 7**

Item ID:

*(Category 7, Cisco Certified Partner Installation Services) \$200.00 Maximum Hourly Rate*

Unit of Measure: HR

Unit Price: \$ 200.00

APPROVED

  
CHIEF PROCUREMENT OFFICER

BY:

  
PURCHASING AGENT

10/26/13  
DATE



## SWC# 385, Cisco Products

### Contract Information and Usage Instructions

**Contract Period:** One-year initial term, with 2 one-year renewal options, and 1 two-year extension.

Start Date: January 1, 2013  
Initial End Date: December 31, 2013  
Final End Date: December 31, 2017

**Summary/Background Information:** This contract is used to purchase Cisco Products and Support. This contract is restricted to OIR for initial purchase, but is available for use by all agencies. There are thirteen vendors on this contract. All purchases are competed and awarded to the lowest cost vendor.

#### **State Contact Information**

Chris Benson  
Contract Administrator  
Central Procurement Office  
(615) 741-0942  
[Chris.Benson@tn.gov](mailto:Chris.Benson@tn.gov)

#### **Manufacturer Contact Information**

Cisco Networks  
Manufacturer Contact Name: Shiloh Walker  
Phone number: (615) 260-6672  
[shilwalk@cisco.com](mailto:shilwalk@cisco.com)

#### **Vendor Contact Information**

AT&T Corporation  
PO Box 5020  
Carol Stream, IL 60197  
Edison Contract Number #34853  
Vendor ID #7452  
Vendor Contact Name: Robert Smith  
Phone number (615) 401-4293  
[rs0959@att.com](mailto:rs0959@att.com)

Bailey Computing Technologies Inc.  
110 Klm Dr Ste 8  
Gray, TN 37615



## General Services

Edison Contract Number #34863  
Vendor ID #86520  
Vendor Contact Name: Cyndee Purdy-Godsey  
Phone number (423) 943-8504  
[cpurdy-godsey@bcti.com](mailto:cpurdy-godsey@bcti.com)

ICV Solutions Inc  
7123 Crossroads Blvd Ste E  
Brentwood, TN 37027  
Edison Contract Number #34861  
Vendor ID #156704  
Vendor Contact Name: Matt Kraatz  
Phone number (513) 505-0811  
[mkraatz@bedroc.com](mailto:mkraatz@bedroc.com)

CDW Government Inc.  
75 Remittance Dr Ste 1515  
Chicago, IL 60675  
Edison Contract Number #34852  
Vendor ID #534  
Vendor Contact Name: Rick Martinez  
Phone number (847) 460-8467  
[richmar@cdwg.com](mailto:richmar@cdwg.com)

Core BTS Inc  
725 Cool Springs Blvd Ste 300  
Franklin, TN 37067  
Edison Contract Number #34838  
Vendor ID #10650  
Vendor Contact Name: Jim Baker  
Phone number (615) 277-3066  
[Jim.Baker@COREBTS.com](mailto:Jim.Baker@COREBTS.com)

Insight Public Sector Inc  
6820 S Harl Ave  
Tempe, AZ 85283  
Edison Contract Number #34851  
Vendor ID #529



## General Services

Vendor Contact Name: Ashley McDonald  
Phone number (800) 467-4448 ext. 3071  
[teamashley@insight.com](mailto:teamashley@insight.com)

Internetwork Services Inc  
13777 Ballantyne Corporate Pl Ste 305  
Charlotte, NC 28277  
Edison Contract Number #34858  
Vendor ID #159874  
Vendor Contact Name: Chris Applegate  
Phone number (704) 943-5626  
[capplegate@ineteng.com](mailto:capplegate@ineteng.com)

LPS Integration Inc  
230 Great Circle Rd Ste 218  
Nashville, TN 37228  
Edison Contract Number #34850  
Vendor ID #4519  
Vendor Contact Name: Erik Stevenson  
Phone number (615) 564-5909  
[estevenson@lpsintegration.com](mailto:estevenson@lpsintegration.com)

Pomeroy IT Solutions  
717 Airpark Center Dr  
Nashville, TN 37217  
Edison Contract Number #34842  
Vendor ID #859  
Vendor Contact Name: Jeff Dunn  
Phone number (615) 399-0404 ext. 5230  
[Jeffery.Dunn@pomeroy.com](mailto:Jeffery.Dunn@pomeroy.com)

Presidio Networked Solutions Inc  
12 Cadillac Drive Suite 130  
Brentwood, TN 37027  
Edison Contract Number #34841  
Vendor ID #132929  
Vendor Contact Name: Trent Harris  
Phone number (615) 866-5784





## General Services

[tmharris@presidio.com](mailto:tmharris@presidio.com)

Prosys Information Systems  
PO Box 536761  
Atlanta, GA 30353  
Edison Contract Number #34839  
Vendor ID #35145  
Vendor Contact Name: Nicholas Crowe  
Phone number (865) 310-8843  
[nicholas.crowe@prosysis.com](mailto:nicholas.crowe@prosysis.com)

Teklinks Inc  
201 Summit Pkwy  
Birmingham, AL 35209  
Edison Contract Number #34856  
Vendor ID #137037  
Vendor Contact Name: Michael Butler  
Phone number (865) 607-8383  
[mibutler@teklinks.com](mailto:mibutler@teklinks.com)

United Data Technologies  
8825 NW 21<sup>st</sup> Terrace  
Doral, FL 33172  
Edison Contract Number #34855  
Vendor ID #154442  
Vendor Contact Name: Jackson Ware  
Phone number (615) 567-4094  
[jackson.ware@udtonline.com](mailto:jackson.ware@udtonline.com)

### State Agency Ordering Instructions:

1. If you need assistance selecting Cisco products or support, please contact the manufacturer or OIR. The two main contacts at OIR for this contract are Vincent Walker and Barney Dorn. Their email addresses are [Vincent.Walker@tn.gov](mailto:Vincent.Walker@tn.gov) and [Barney.Dorn@tn.gov](mailto:Barney.Dorn@tn.gov).
2. For IP Telephone products and services, please go to <http://oir.intranet.tn.gov/services/ip-telephone-addchangedelete> to create a Remedy service request.



## General Services

3. For Cisco products related to network services, please go to <http://oir.intranet.tn.gov/services/agency-hardware-firewall-device> to create a Remedy service request.
4. OIR will order your Cisco products and support directly from the vendor and charge your agency at a later time.

### Local Government Entity Instructions:

1. Local Governments and other eligible entities are encouraged to use this contract.
2. Local entities should contact a contract vendor or the manufacturer listed in this document. They can assist you with selecting the necessary Cisco products and support. Their contact information is listed earlier in this document.
3. The State requires all contract vendors to report all sales to Local Government entities making use of the State contract.

### Access to Contract Documents Online:

1. Click on the link below to go to the Supplier Portal homepage:

<https://supplier.edison.tn.gov/psp/suprd/SUPPLIER/ERP/h/?tab=DEFAULT>

2. Click on the "Statewide Contract (SWC) Search" link at the top of the page under "Statewide Contract Information".
3. Scroll down the list of contracts and locate "Cisco Network and Security". Click on the picture of a folder under the "Details" column.
4. You will get a rectangular box and one of the columns (to the right) will say "Contract Documents", and below will be a picture of a file folder, click on it and you will get a new box with multiple contract documents shown. Click on the picture of the document to view the attachment.

The Cisco catalog is too large to post on the CPO website or in Edison. Please contact Chris Benson at (615) 741-0942 or [Chris.Benson@tn.gov](mailto:Chris.Benson@tn.gov) for Cisco catalog pricing and information.

The Manufacturer's catalog product offerings must include but not be limited to the following offerings:

- Cisco IOS Software Products and Accessories.
- Cisco Interfaces and Module Products and Accessories.
- Cisco Interoperability Systems Products and Accessories
- Cisco Developer Software
- Cisco Network Management Products and Accessories
- Cisco Optical Networking Products and Accessories
- Cisco Routers and Routing Systems
- Cisco Security Hardware and Software
- Cisco Server Networking and Virtualization
- Cisco Service Exchange
- Cisco Storage Networking
- Cisco Switches
- Cisco Telepresence Hardware and Software
- Cisco Universal Gateways and Access Servers
- Cisco Wireless
- IPT Solutions
- Cisco Support (SMARTnet) Technical Support
- Cisco Service On-Site Technical Support
- Training On-Site (Cisco Certification)
- Training Off-Site (Cisco Certification)



# City of Chattanooga

Mayor Andy Berke

September 11, 2017

Mr. Justin Holland  
Administrator  
Public Works Department  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

Subject: 153572/304740 – Security Guard Services – Public Works/City Wide Services

Dear Mr. Holland:

Council approval is recommended to issue an annual blanket contract. The proposed contract will cover Security Guard Services for Public Works/City Wide Services and other Departments within the City. The contract term will be for twelve (12) months with the option to renew for two (2) additional twelve (12) month period.

The invitation to bid was sent to nine (9) vendors as well as formally advertised. Three (3) responses were received as shown below. A spreadsheet has been prepared and attached for your review and consideration. Copies of the bids are retained on file and available for your review in the Purchasing Office upon request.

<u>Bidder</u>	<u>Bid Total</u>
SEI, Inc.	\$73,584.00
T. R. Moore & Associates	\$143,484.00
Russell Security	\$162,829.00

September 11, 2017

Page 2

**Subject: 153572/304740 – Security Guard Services – Public Works/City Wide Services**

**I recommend awarding this contract to SEI,, Inc., in the approximate annual amount of \$100,000.00 as the lowest and best bid meeting specifications for the City of Chattanooga.**

**Respectfully yours,**



**Bonnie Woodward  
Purchasing Director**

**BW/dp**

**Attachment**

**Vendor Information:  
SEI, Inc.  
6400 Lee Highway, Suite 108  
Chattanooga, TN 37421**

**Bid Tabulation - Bid 153572/304740  
Security Guard Service - Public Works/City Wide Services**

Item #	Unit	T.R. Moore & associates		Russell Security		SEI Security	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Hour	20.25	6,075.00	14.5	4,350.00	11.04	3,312.00
2	Hour	18.75	5,625.00	14.5	4,350.00	11.04	3,312.00
3	Hour	18.75	5,625.00	14.5	4,350.00	11.04	3,312.00
4	Hour	20.25	6,075.00	14.5	4,350.00	11.04	3,312.00
5	Hour	18.75	5,625.00	14.5	4,350.00	11.14	3,342.00
6	Hour	20.25	6,075.00	14.5	4,350.00	11.14	3,342.00
7	Hour	20	2,000.00	21.75	2,175.00	11.04	1,104.00
8	Hour	28	2,800.00	32.63	3,263.00	15	1,500.00
9	Hour	18.75	5,625.00	21.75	6,525.00	11.04	3,312.00
10	Hour	18.75	5,625.00	21.75	6,525.00	11.04	3,312.00
11	Hour	18.75	5,625.00	14.5	4,350.00	11.04	3,312.00
12	Hour	18.75	5,625.00	14.5	4,350.00	11.04	3,312.00
13	Hour	20.25	6,075.00	14.5	4,350.00	11.04	3,312.00
14	Hour	28.12	8,436.00	21.75	6,525.00	11.04	3,312.00
15	Hour	18.75	5,625.00	14.5	4,350.00	11.14	3,342.00
16	Hour	18.75	5,625.00	14.5	4,350.00	11.14	3,342.00
17	Hour	20.25	6,075.00	14.5	4,350.00	11.14	3,342.00
18	Hour	28.12	8,436.00	21.75	6,525.00	11.14	3,342.00
19	Hour	21.37	6,411.00	21.75	6,525.00	13.8	4,140.00
20	Hour	21.37	6,411.00	21.75	6,525.00	13.8	4,140.00
21	Hour	22.5	6,750.00	21.75	6,252.00	13.8	4,140.00
22	Hour	32.00	9,600.00	32.63	9,789.00	13.8	4,140.00
23	Month	970.00	11,640.00	2,500.00	30,000.00	104.00	1,248.00
24	Each	0.00	0.00	20,000.00	20,000.00	0.00	0.00
<b>Total</b>			<b>143,484.00</b>		<b>162,829.00</b>		<b>73,584.00</b>

# BID SOLICITATION



**City of Chattanooga**  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

SEALED BIDS

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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RFQ

BID OPENING DATE AND TIME:

24-MAY-17 at 2:00 PM

BID NUMBER: 304740

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BUYER:

PHONE #: (423) 643-7230

DELIVERY REQUIRED:

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City of Chattanooga  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
<p>Requisition No : 153572                      Ordering Dept.: Public Works                      Buyer: Dedra Partridge                      Phone No.: (423) 643-7237</p> <p>Items Being Purchased: Security Guard Services</p> <p>ATTACHMENTS:                      Public Works Department Security Guard Specifications                      Youth and Family Development Security Guard Specifications                      Library Security Guard Specifications                      Downtown Waterfront Security Gurad Specificatons                      Specifications For Security Services For Riverwalk Extension                      Vendor Disclosure and Acknowledgement Form                      Affirmative Action Plan                      Requirements For Insurance Coverage                      City of Chattanooga (COC) Terms and Conditions posted on Website  <a href="http://www.chattanooga.gov/general-services/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/general-services/purchasing/standard-terms-and-conditions</a>                      If you can't download call buyer for a copy.</p> <p>This Shall Be A Twelve (12) Month Blanket Contract To Supply Security Guard Services The Contract Term May Be Renewed For Two (2) Additional Twelve (12) Month Term Under The Same Terms And Conditions By Mutual Agreement The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.</p> <p>QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFETIME OF THE CONTRACT.</p> <p>*** BID MUST BE RECEIVED NO LATER THAN ***                      *** 2:00 PM EST ON May 24, 2017 ***</p> <p>NOTE:                      ALL BIDS MUST BE SIGNED                      All bids received are subject to the terms and conditions contained herein and as listed in the above referenced website The undersigned Bidder acknowledges having received, reviewed, and agrees to be bound to these terms and conditions, unless specific written exceptions are otherwise stated</p> <p>Any manufacturer;s names, trade names, brand names, or catalog numbers used in the specifications are for the purpose of describing and establishing general quality levels Such references ar enot intended to be restrictive Bids will be considered for any brand which meets or exceeds the quality of the specifications listed for any item.</p> <p>The City of Chattanooga reserves the right to reject any and/or all bids, waive any informalities in the bids received, and to accept any bid which in its opinion may be for the best interest of the city</p> <p>The City of Chattanooga will be non-discriminatory in the purchase of all goods and services on the basis of race, color, or national origin</p>					

# BID SOLICITATION



**City of Chattanooga**  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

SEALED BIDS

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

BID OPENING DATE AND TIME:  
 24-MAY-17 at 2:00 PM

**BID NUMBER: 304740**

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**BUYER:**  
**PHONE #: (423) 643-7230**  
**DELIVERY REQUIRED:**

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City of Chattanooga  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
<p>**** NOTE ****                      PLEASE PROVIDE US WITH THE FOLLOWING INFORMATION:</p> <p>Company Name <u>SEI, Inc.</u></p> <p>Address <u>6400 Lee Hwy, Suite 108</u>  <u>Chattanooga, TN 37421</u></p> <p>Phone/Toll-Free No <u>423-490-0022</u></p> <p>Fax No <u>423-490-0019</u></p> <p>eMail Address <u>dtdebuty@securityengineersinc.com</u></p> <p>Contact Person's Name <u>David T. Debuty</u></p> <p>Estimated Delivery <u>As soon as needed</u></p> <p>Minority-Owned Business _____ Small Business _____ Veteran _____</p> <p>Minority Woman-Owned Business _____ Disabled Veteran _____</p> <p>Woman-Owned Business _____</p> <p>**** ALL ITEMS MUST BE QUOTED F.O.B. DESTINATION ****</p>					

**NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS**

The City is Exempt from all Federal and State Tax  
 Bids will be received at the above mentioned address.

TERMS OF PAYMENT: Net 30

TELEPHONE NUMBER: 423-490-0022

ALL BIDS MUST BE SIGNED – The undersigned offers the above quoted prices under the conditions contained herein.

COMPANY: SEI, Inc.

SIGNATURE:

NAME AND TITLE: David T. Debuty - District Manager



# BID SOLICITATION



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

**BID OPENING DATE AND TIME:**  
24-MAY-17 at 2:00 PM

**BID NUMBER: 304740**

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**BUYER:**  
**PHONE #:** (423) 643-7230  
**DELIVERY REQUIRED:**

SEALED BIDS

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
1	Security Guard Services, City Landfill, Weekends	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>
2	Security Guard Services, Youth & Family, Weekday Evenings	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>
3	Security Guard Services, Library, Weekdays	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>
4	Security Guard Services, Library, Weekends	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>
5	Security Guard Services, Waterfront, Weekdays	300	Hour	<u>\$11.14</u>	<u>\$3,342</u>
6	Security Guard Services, Waterfront, Weekends	300	Hour	<u>\$11.14</u>	<u>\$3,342</u>
7	Security Guard Services, Temp. Relief of City Workers, 24 Hrs Notice	100	Hour	<u>\$11.04</u>	<u>\$1,104</u>
8	Security Guard Services, Temp. Relief, Less Than 24 Hrs Notice	100	Hour	<u>\$15.00</u>	<u>\$1,500</u>
9	Security Guard Services, City Hall, Weekdays	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>
10	Security Guard Services, Development Resources Center (DRC), Weekdays	300	Hour	<u>\$11.04</u>	<u>\$3,312</u>

NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS

ALL BIDS MUST BE SIGNED – The undersigned offers the above quoted prices under the conditions contained herein.

COMPANY: SEI, Inc

SIGNATURE:

NAME AND TITLE: David T. Debuty District Manager

The City is Exempt from all Federal and State Tax  
Bids will be received at the above mentioned address.

TERMS OF PAYMENT: Net 30

TELEPHONE NUMBER: 423-490-0022

# BID SOLICITATION



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

## BID OPENING DATE AND TIME:

24-MAY-17 at 2:00 PM

**BID NUMBER: 304740**

## BUYER:

**PHONE #: (423) 643-7230**

**DELIVERY REQUIRED:**

## SEALED BIDS

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
11	Security Guard Services, Moccasin Bend, Weekdays	300	Hour	\$11.04	\$3,312
12	Security Guard Services, Moccasin Bend, Evenings	300	Hour	\$11.04	\$3,312
13	Security Guard Services, Moccasin Bend, Weekends	300	Hour	\$11.04	\$3,312
14	Security Guard Services, Moccasin Bend, Holidays	300	Hour	\$11.04	\$3,312
15	Security Guard Services, Chattanooga Riverparks, Weekdays	300	Hour	\$11.14	\$3,342
16	Security Guard Services, Chattanooga Riverparks, Evenings	300	Hour	\$11.14	\$3,342
17	Security Gurad Services, Chattanooga Riverparks, Weekends	300	Hour	\$11.14	\$3,342
18	Security Guard Services, Chattanooga Riverparks, Holidays	300	Hour	\$11.14	\$3,342
19	Security Guard Services, Riverwalk Extension, Weekdays (Armed)	300	Hour	\$13.80	\$4,140
20	Security Guard Services Riverwalk Extension, Evenings, (Armed)	300	Hour	\$13.80	\$4,140

**NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS**

ALL BIDS MUST BE SIGNED – The undersigned offers the above quoted prices under the conditions contained herein.

The City is Exempt from all Federal and State Tax.  
Bids will be received at the above mentioned address

TERMS OF PAYMENT: Net 30

TELEPHONE NUMBER: 423-490-0022

COMPANY: SEI, Inc

SIGNATURE:

NAME AND TITLE: David T. Debuty

# BID SOLICITATION



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>BID OPENING DATE AND TIME:</b> 24-MAY-17 at 2:00 PM  <b>BID NUMBER: 304740</b>
<b>BUYER:</b> <b>PHONE #: (423) 643-7230</b> <b>DELIVERY REQUIRED:</b>

**SEALED BIDS**

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
21	Security Guard Services, Riverwalk Extension, Weekends (Armed)	300	Hour	\$13.80	\$4,140
22	Security Guard Services, Riverwalk Extension, Holidays (Armed)	300	Hour	\$13.80	\$4,140
23	Use of Utility Vehicle, Riverwalk Extension	1	Month	\$104.00	\$104.00
24	Miscellaneous Services & Charges	1	Each	N/A	N/A

**NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS**

ALL BIDS MUST BE SIGNED – The undersigned offers the above quoted prices under the conditions contained herein.

The City is Exempt from all Federal and State Tax.  
Bids will be received at the above mentioned address.

COMPANY: SEI, Inc.

TERMS OF PAYMENT: Net 30

SIGNATURE:

TELEPHONE NUMBER: 423-490-0022

NAME AND TITLE: David T. Debuty - SEI, Inc.



# City of Chattanooga

Mayor Andy Berke

September 11, 2017

Mr. Justin Holland  
Administrator, Public Works Department  
Facilities Management  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

Subject: R143553 / Blanket PO Nos. 542339 & 542340 – Lock & Key Services – Facilities Management –  
Public Works Department

Dear Mr. Holland:

Council approval is recommended to issue Change Order 1 to the subject contracts. The change order will increase the estimated annual expenditure amount from \$55,000.00 to \$105,000.00, due to adding new security at the Family Justice Center and regular maintenance and service of existing locks at Youth & Family Development and Moccasin Bend Waste Water Division.

This contract change with Facilities Management, Public Works Department increases the total contract by \$50,000.00 and is necessary for the above reasons.

Original Amount (Council approval February 21, 2017)	\$ 55,000.00
Change Order 1 Increase Amount	\$ 50,000.00
New Annual Expenditure Amount	\$ 105,000.00

I recommend issuing Change Order 1 to increase the present contract amount by \$50,000.00. General Services has requested and approved this change.

Respectfully yours,

Bonnie Woodward  
Director of Purchasing

BW/mlm

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

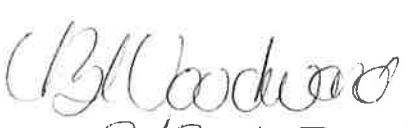
<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 5975
	Ace Lock & Key Service 4412 Dodds Avenue Chattanooga, TN 37407-3033

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate
--

<b>Purchase Order Number 542339</b>
INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.

<b>S H I P T O</b>	

<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402

Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
Requisition / Bid No.: 143553 / 304458 Ordering Dept.: General Services Buyer: Mark McKeel Phone No.: 423-643-7236  Items Being Purchased: Lock & Key Service  ATTACHMENTS: City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy.  This Shall Be A Twelve (12) Month Blanket Contract To Supply Lock & Key Service to the City of Chattanooga.  The Contract Term May Be Renewed For An Additional Two (2) Twelve (12) Month Term Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.  **** Vendor Shall Hold Prices Firm for First (1st) Year of Contract ****  Price Escalation Clause: If as a result of a general change in prices or discounts, the Contractor has changed prices to all of its customers, the price under this contract may be adjusted accordingly. Contractor may be requested to show proof of alleged price changes prior to approval of any price adjustments.					
 2/23/17					

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.

# Purchase Order BLANKET



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number Vendor Alternate ID 5975  Ace Lock & Key Service 4412 Dodds Avenue Chattanooga, TN 37407-3033	PO Date: 23-FEB-17 Buyer: Marx McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <b>542339</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>		<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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<b>Requestor</b>	<b>Requisition Number</b>	<b>Bid Number</b>
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Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFE TIME OF THE CONTRACT  Purchase Order issued in accordance with Ace Lock & Key, inc. bid received on January 12, 2017 is hereby made part of this contract  City Council approve on February 21, 2017  Contract dates: February 24, 2017 to February 23, 2018  Vendor Contact: Ted Doss Phone No: 423-867-3453 Fax No: 423-587-9354 E-mail: teddoss@acalockandkey.com					

The undersigned hereby agrees to perform the services in accordance with the terms and conditions as set forth in the Purchase Order, the City of Chattanooga Standard Terms & Conditions, and the bid or quotation.

Representative: Ted Doss      Agreed to and accepted by

Title: Owner      CITY OF CHATTANOOGA, TENNESSEE

Date: 3-6-2017      Name/Title: Marx McKeel Buyer

Department: PURCHASING

\*\*\*\*\* NOTICE \*\*\*\*\*

The Purchase Order Agreement is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is void unless signed or electronically approved by the Finance Officer.

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**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 5975
	Ace Lock & Key Service 4412 Dodds Avenue Chattanooga, TN 37407-3033

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <h3 style="text-align: center;">542339</h3> INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
29	Cut Key Double Sided (Excluding GM Chip, Transponders & High Security Keys)	0.00	Each	\$ 3.7500	\$ 0.00
30	Cut Key Single-Sided (Excluding GM Chip, Transponders & High Security Keys)	0.00	Each	\$ 2.7500	\$ 0.00
31	Cut Key from Impressions or Code	0.00	Each	\$ 12.0000	\$ 0.00
32	Labor - Install Lock Set / Drill & Cut Metal Door	0.00	Hour	\$ 45.0000	\$ 0.00
33	Labor - Install Lock Set / Drill & Cut Wood Door	0.00	Hour	\$ 45.0000	\$ 0.00
34	Labor - Re-Key Lock	0.00	Hour	\$ 14.0000	\$ 0.00
35	Lock - Cabinet 1 1/8", SOU-C8600	0.00	Each	\$ 8.0000	\$ 0.00
36	Lock - Schlage, Deadbolt, Double Cylinder, B160N	0.00	Each	\$ 101.0000	\$ 0.00
37	Lock - Schlage, Deadbolt, Single Cylinder, B160N	0.00	Each	\$ 87.0000	\$ 0.00
38	Lock - Schlage, Knob Lock, Entry, A53FD	0.00	Each	\$ 218.0000	\$ 0.00

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<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 5975
	Ace Lock & Key Service 4412 Dodds Avenue Chattanooga, TN 37407-3033

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <h3 style="text-align: center;">542339</h3> INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
39	Lock - Schlage, Knob Lock, Storage Room, A80PD	0.00	Each	\$ 218.0000	\$ 0.00
40	Lock - US Lock, Knob Lock, Entry, 2030A with Schlage Keyway	0.00	Each	\$ 115.0000	\$ 0.00
41	Lock - US Lock, Knob Lock, Classroom, 2030R with Schlage Keyway	0.00	Each	\$ 132.0000	\$ 0.00
42	Lock - US Lock, Lever Lock, Storeroom, 2050D with Schlage Keyway	0.00	Each	\$ 100.0000	\$ 0.00
43	Lock - US Lock, Lever Lock, Entry, 2052A with Schlage Keyway	0.00	Each	\$ 100.0000	\$ 0.00
44	lock - US Lock, Lever Lock, Classroom, 2052R with Schlage Keyway	0.00	Each	\$ 108.0000	\$ 0.00
45	Lock - US Lock, Knob Lock, Storeroom, 3030D with Schlage Keyway	0.00	Each	\$ 215.0000	\$ 0.00
46	Lock - Weiser, Deadbolt, Single Cylinder, D9370X	0.00	Each	\$ 36.0000	\$ 0.00
47	Lock - Weiser, Deadbolt, Single Cylinder, D9470X	0.00	Each	\$ 28.0000	\$ 0.00
48	Lock - Weiser, Knob Lock, A500DLB	0.00	Each	\$ 36.0000	\$ 0.00

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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
49	Padlock - American Series 1105 with Master Brand Cylinder	0.00	Each	\$ 21.0000	\$ 0.00
50	Keying Extra Charge for Line 49	0.00	Each	\$ 14.0000	\$ 0.00
51	Padlock - American Series 1105, Keyed to American Factory Key Only	0.00	Each	\$ 15.0000	\$ 0.00
52	Additional Charge to Key to Any Other Key for Line 51	0.00	Each	\$ 14.0000	\$ 0.00
53	Padlock - American Series 1205 with Master Brand Cylinder	0.00	Each	\$ 22.0000	\$ 0.00
54	Keying Extra Charge for Line 53	0.00	Each	\$ 14.0000	\$ 0.00
55	Padlock - American Series 1205, Keyed to American Factory Key Only	0.00	Each	\$ 16.0000	\$ 0.00
56	Additional Charge to Key to Any Other Key for Line 55	0.00	Each	\$ 14.0000	\$ 0.00
57	Padlock - Master Padlock #1, Keyed to Master SM14	0.00	Each	\$ 22.0000	\$ 0.00
58	Padlock - Master Lock #1, Full Box of Six (6), Keyed to Master SM14	0.00	Each	\$ 132.0000	\$ 0.00

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Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 5975
	Ace Lock & Key Service 4412 Dodds Avenue Chattanooga, TN 37407-3033

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <h3 style="text-align: center;">542339</h3> INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
59	Service Call (This is a Trip Charge)	0.00	Each	\$ 50.0000	\$ 0.00
60	Percentage; Net (0) for all other Inventory Items and Services	0.00	Each	\$ 1.0000	\$ 0.00

**TOTAL: \$ .00**

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402


V E N D O R	Vendor Number: Vendor Alternate ID: 652139
	A-1 Lock & Security 209 W Emery Street Dalton, GA 30720

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate
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Purchase Order Number <b>542340</b>
INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.

S H I P T O	

I N V O I C E	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402

Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
Requisition / Bid No.: 143553 / 304458 Ordering Dept.: General Services Buyer: Mark McKeel Phone No.: 423-643-7236  Items Being Purchased: Lock & Key Service  ATTACHMENTS: City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy.  This Shall Be A Twelve (12) Month Blanket Contract To Supply Lock & Key Service to the City of Chattanooga.  The Contract Term May Be Renewed For An Additional Two (2) Twelve (12) Month Term Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.  **** Vendor Shall Hold Prices Firm for First (1st) Year of Contract ****  Price Escalation Clause: If as a result of a general change in prices or discounts, the Contractor has changed prices to all of its customers, the price under this contract may be adjusted accordingly. Contractor may be requested to show proof of alleged price changes prior to approval of any price adjustments.					
 2/23/17					

\*\*\*\*\* NOTICE \*\*\*\*\*

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 652139  A-1 Lock & Security 209 W Emery Street Dalton, GA 30720	PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <b>542340</b>
<b>S H I P T O</b>		<b>I N V O I C E</b>	INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.

Requestor	Requisition Number	Bid Number												
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 10%;">Line Nbr</th> <th style="width: 40%;">Item ID - Item Description</th> <th style="width: 10%;">Quantity</th> <th style="width: 10%;">Unit</th> <th style="width: 10%;">Unit Price</th> <th style="width: 10%;">Total</th> </tr> </thead> <tbody> <tr> <td colspan="6">                     QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFE TIME OF THE CONTRACT                       Purchase Order issued in accordance with A-1 Lock &amp; Security/Robinson Door &amp; Security bid received on January 24, 2017 is hereby made part of this contract                       City Council approve on February 21, 2017                       Contract dates: February 24, 2017 to February 23, 2018                       Vendor Contact: Jeremy Robinson                      Phone No.: 706-226-3039                      Fax No.: 706-226-0818                      E-mail: jeremy@robinsondoor.com                 </td> </tr> </tbody> </table>	Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total	QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFE TIME OF THE CONTRACT  Purchase Order issued in accordance with A-1 Lock & Security/Robinson Door & Security bid received on January 24, 2017 is hereby made part of this contract  City Council approve on February 21, 2017  Contract dates: February 24, 2017 to February 23, 2018  Vendor Contact: Jeremy Robinson Phone No.: 706-226-3039 Fax No.: 706-226-0818 E-mail: jeremy@robinsondoor.com							
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<p>The undersigned hereby agrees to perform the services in accordance with the terms and conditions as set forth in this Purchase Order, the City of Chattanooga Standard Terms &amp; Conditions, and the bid or quotation.</p> <p>Representative: <u><i>Jeremy Robinson</i></u>      Agreed to and accepted by</p> <p>Title: <u><i>VP Sales</i></u>      CITY OF CHATTANOOGA, TENNESSEE</p> <p>Date: <u><i>2-24-17</i></u>      Name/Title: <u><i>Mark McKeel, Buyer</i></u></p> <p>Department: <u><i>PURCHASING</i></u></p>														

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**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 652139
	A-1 Lock & Security 209 W Emery Street Dalton, GA 30720

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number</b> <b>542340</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
29	Madeco X4 Cut Keys (100 keys per)	0.00	Each	\$ 7.5000	\$ 0.00
30	Madeco X4 Custom Coined Cut Keys (100 keys per)	0.00	Each	\$ 3.5000	\$ 0.00
31	Madeco X4 Cut Key (1 key per)	0.00	Each	\$ 9.5000	\$ 0.00
32	Labor - Install Lock Set / Drill & Cut Metal Door	0.00	Hour	\$ 60.0000	\$ 0.00
33	Labor - Install Lock Set / Drill & Cut Wood Door	0.00	Hour	\$ 60.0000	\$ 0.00
34	Labor - Re-Key Lock	0.00	Hour	\$ 30.0000	\$ 0.00
35	Madeco Cabinet Lock 8210555 (P)	0.00	Each	\$ 49.0000	\$ 0.00
36	Arrow Grade 1 Double Cylinder Deadbolt, D82	0.00	Each	\$ 47.5000	\$ 0.00
37	Arrow Grade 1 Single Cylinder Deadbolt, D81	0.00	Each	\$ 47.5000	\$ 0.00
38	Arrow H Series Grade 1 Knob Entrance Lock, F109	0.00	Each	\$ 282.5000	\$ 0.00

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PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	Purchase Order Number <h3 style="text-align: center;">542340</h3> INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
--	--

Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
39	Arrow H Series Grade 1 Knob Storeroom Lock, F86	0.00	Each	\$ 282.5000	\$ 0.00
40	Arrow MK Series Grade 2 Knob Classroom Lock, F109	0.00	Each	\$ 49.5000	\$ 0.00
41	Arrow MK Series Grade 2 Knob Classroom Lock, F184	0.00	Each	\$ 49.5000	\$ 0.00
42	Arrow RL Series Grade 2 Lever Storeroom Lock, RL12	0.00	Each	\$ 49.5000	\$ 0.00
43	Arrow RL Series Grade 2 Lever Entrance Lock, RL11	0.00	Each	\$ 49.5000	\$ 0.00
44	Arrow RL Series Grade 2 Lever Classroom Lock, RL17	0.00	Each	\$ 49.5000	\$ 0.00
45	Arrow MK Series Grade 2 Knob Storeroom Lock, MK12	0.00	Each	\$ 49.5000	\$ 0.00
46	Arrow DB Series Grade 2 Deadbolt Single Key, DB61	0.00	Each	\$ 27.6500	\$ 0.00
47	Arrow DB Series Grade 2 Deadbolt Double Key, DB62	0.00	Each	\$ 27.6500	\$ 0.00
48	Arrow RK Series Grade 2 Knob Entrance Lock, RK11	0.00	Each	\$ 24.5000	\$ 0.00

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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
49	Padlock - American Series 1105 with Master Brand Cylinder	0.00	Each	\$ 11.5000	\$ 0.00
50	Keying Extra Charge for Line 49	0.00	Each	\$ 5.0000	\$ 0.00
51	Madeco Indoor/Outdoor Padlock, Non-Key Retaining, 1 1/8" Shackle Clearance, with Cylinder 5451500 (P)	0.00	Each	\$ 55.5000	\$ 0.00
52	Additional Charge to Key to Any Other Key for Line 51	0.00	Each	\$ 1.0000	\$ 0.00
53	Madeco X4 Interchangeable Core, Add to all Hardware Items if Cord Needed, PATENTED: RESTRICTED	0.00	Each	\$ 32.0000	\$ 0.00
54	All Hardware Items Quoted less Core (except Item 51	0.00	Each	\$ 1.0000	\$ 0.00
55	** Cannot not Delete	0.00	Each	\$ 0.0000	\$ 0.00
56	** Cannot not Delete	0.00	Each	\$ 0.0000	\$ 0.00
57	** Cannot not Delete	0.00	Each	\$ 0.0000	\$ 0.00
58	Service Call (This is a Trip Charge)	0.00	Each	\$ 60.0000	\$ 0.00

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Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 652139
	A-1 Lock & Security 209 W Emery Street Dalton, GA 30720

PO Date: 23-FEB-17 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 542340</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
59	Service Call Hourly Rate	0.00	Hour	\$ 60.0000	\$ 0.00
60	Percentage; -58% discount for all other Inventory Items and Services	0.00	Each	\$ 1.0000	\$ 0.00

**TOTAL: \$ .00**

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order, (2) City of Chattanooga Purchase Order Standard Terms and Conditions, (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.





# City of Chattanooga

Mayor Andy Berke

September 12, 2017

Ms. Daisy Madison, Administrator  
Finance & Administration Department  
101 East 11<sup>th</sup> Street, Suite 100  
Chattanooga, TN 37402

Subject: 158540/304857 Tax Bill Printing — Finance & Administration Department

Dear Ms. Madison:

Council approval is recommended to issue an annual blanket contract. The proposed contract will cover printing, folding, stuffing, and mailing of tax bills and related notices for use by the Finance & Administration Department. The contract term will be for twelve (12) months with the option to renew for two (2) additional twelve (12) month periods. The estimated annual expenditure under this contract is \$85,000.00.

The invitation to bid was sent to thirty nine (39) vendors as well as formally advertised. Bids were received from three (3) vendors as shown below. Bids are retained on file in the Purchasing Office for your review upon request.

<u>Bidders</u>	<u>Bid Amount (not including postage)</u>
Allison Payment Systems LLC	\$9,654.41
Professional Mail Services, Inc.	\$11,397.30
Diversified Companies	\$12,338.00

I recommend awarding this contract to Allison Payment Systems, LLC based upon the price bid and best value to the City. The price offered appears to be fair and reasonable, and the bid meets specifications for the City of Chattanooga.

Respectfully yours,

Bonnie Woodward  
Purchasing Agent

BW/dk

Attachments

Allison Payment Systems  
2200 Production Drive  
Indianapolis, Indiana 46241

	Single Line - Quantity		Printing, etc. of regular tax bills (no postage)			Printing, etc. of OSAP bills (no postage)			Printing, etc. of Past Due Notices (no postage)			Printing, etc. of Summons (no postage)			Prices without postage Q		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N		O	P
RA 158450 BID #304857 Printing, Folding, Stuffing and Mailing of Tax Bills and Related Notices			Unit Price	Quantity	Total	Unit Price	Quantity	Total	Unit Price	Quantity from Vendor	Total from Vendor	Unit Price times 30,000 (to make equal)	Unit Price	Quantity from Vendor	Total from Vendor	Unit Price times 7,000 (to make equal)	SUM of COLUMNS E,H, L and P
Allison Payment Systems	not quoted as single line	not quoted as single line	\$0.090	70,000	\$6,300.00	\$0.122	200	\$24.41	\$0.0900	25,000	\$2,250.00	\$2,700.00	\$0.0900	5,000	\$450.00	\$630.00	\$9,654.41
Diversified Companies	not quoted as single line	not quoted as single line	\$0.115	70,000	\$8,050.00	\$0.165	200	\$33.00	\$0.1150	3,000	\$345.00	\$3,450.00	\$0.1150	3,000	\$345.00	\$905.00	\$12,338.00
PMSI - Professional Mail Services Inc	107,200	\$11,397.20	\$0.118	70,000	\$8,225.00	\$0.118	200	\$23.60	\$0.0851	30,000	\$2,553.00	\$2,553.00	\$0.0851	7,000	\$595.70	\$595.70	\$11,397.30